

New Mexico State University PGA Golf Management Program

Serving the Golf Industry, PGA of America, and New Mexico State University since 1987





NMSU PGA Golf Management was founded in 1987 within the College of Business. Since our inception NMSU PGA Golf Management has produced more than 750 PGA Professionals spanning the United States and beyond. New Mexico State University is sanctioned by the Professional Golfers' Association (PGA) of America to offer a PGA Golf Management Program. The 4 ½ year program leads to a Bachelor of Business Administration, majoring in Marketing with a specialization in PGA Golf Management.

Our alumni are industry leaders in areas ranging from top 100 courses to city municipal and country clubs of all distinctions. General Manager, Director of Golf, Head Golf Professional, Teaching Professional and Tournament Director are just some of the positions that our alumni occupy in the industry, and continue to be the roles that our students strive to attain. NMSU PGA Golf Management has maintained a 100 percent placement rate for both internships and permanent positions for students.

Our program is viewed as one of the premier PGA Golf Management Programs in the country. With an average enrollment of 110-140 students, NMSU PGA Golf Management is a place where students can come and be part of a family. We believe the NMSU PGA Golf Management Program is the premier program in the country when it comes to job placement, alumni support, player development, PGA education, student activities, and industry specific training. We are confident in our commitment and ability to train top quality PGA Professionals.



THE PROGRAM

Our program enjoys a rich history of industry support and alumni success. With over 25 years of experience in education, job placement and player development, we are confident in our ability to train tomorrow's industry leaders. NMSU PGA Golf Management students will have the opportunity to work in industry related positions that enhance their college and PGA PGM education.

Students will complete 16 months of internship under the supervision of PGA Class "A" Professionals at different golf facilities, which include golf courses, PGA or LPGA Headquarters, PGA Section Offices, and other employment opportunities within the golf industry. In addition to the course work and internship experiences, students will complete the entire PGA PGM Educational Program (Levels 1-3) while attending NMSU. Students will also complete the PGA Playing Ability Test (P.A.T.) while enrolled at NMSU. Once all the required course work, 16 months of internship, all three Levels of the PGA PGM Educational Program, and the PGA P.A.T. are completed, NMSU PGA Golf Management students will receive PGA membership upon graduation and eligible employment in the golf industry.

CURRICULUM

All PGA Golf Management students are required to complete 128 credits, which consists of General Education courses, foundation Business Administration courses, multiple Marketing courses, and PGA Golf Management specific classes. The PGA Golf Management specific classes include courses in Turfgrass Management, Golf Course Design, Food Service Organization and Management, and eight classes on the PGA's PGM Educational Program. These classes help prepare students to complete the PGA PGM Education.

PGA GOLF MANAGEMENT COURSE LAB FEES

There are additional costs associated with pursuing the PGA Golf Management specialty. We have grouped these additional costs into course lab fees. These fees will cover all required expenses associated with the PGA's PGM Educational Program; four PGA Golf Management tournaments each semester; some supplemental materials for the PGA Golf Management specific classes; and your first attempt of the PGA's Playing Ability Test.

PAID INTERNSHIPS

The New Mexico State University PGA Golf Management Program is designed to prepare you for a career in the golf industry. Our primary goals are to graduate students and place qualified professionals into the golf market with the skills necessary to achieve advanced acceleration in the golf industry. The PGA Golf Management Program staff coordinates your internships, which provides you with valuable hands-on learning experiences. In order to comply with the NMSU and PGA guidelines, you will complete different types of internships, totaling 16 months of full-time work. You will have opportunities to travel, network in the golf industry, develop your résumé, and gain the skills necessary to succeed in golf industry.

SCHEDULING A CAMPUS VISIT/TOUR

Prospective students are encouraged to visit NMSU to see all that our University and our PGA Golf Management Program has to offer. Your Campus visit/tour appointment can be made through the NMSU admissions office, 575-646-3121. During your visit/tour you will be guided throughout our campus and you will have the opportunity to gather information about housing, campus dining, financial aid, scholarships, and much more. Your campus visit will also include a one-on-one meeting with a member of the PGA Golf Management Staff during which you will be able to ask specific questions about our program. If you would like to play golf during your visit, just let us know, and we will arrange a tee-time for you.

FREQUENTLY ASKED QUESTIONS

Q How is the weather in Las Cruces?

A Over the past 40 years, Las Cruces has experienced approximately 85 total days of unplayable weather. That's right, about 2 days a year.

Q Is it easy to get in-state tuition?

NMSU PGA Golf Management Students have the opportunity to apply for in-state tuition upon completion of their first academic year. This opportunity is possible due to our program's relationship with the university and the internship requirements unique to our program.

Where is the best place to live as a freshman?

All incoming students choose where they live, but we now offer a Living Learning Community (LLC) at Garcia Hall dedicated specifically to PGA Golf Management students. Since 90% of our program is from outside the state of NM, we feel this is a great opportunity for our students to build a network of friends committed to common goals.

Is it possible to be in the PGA Golf Management Program and play on the men's or women's golf team?

A The NMSU PGA Golf Management Program and the NMSU golf teams have a long-lasting cooperative relationship, and throughout the years anywhere from 3 to 6 members of both the men's and women's golf team have been PGA Golf Management students.

ADMISSION REQUIREMENTS

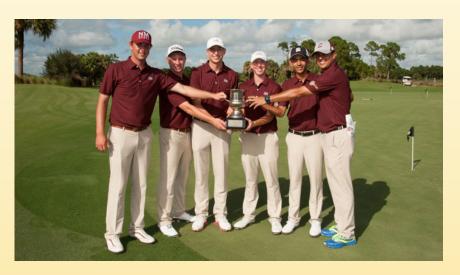
NMSU PGA Golf Management Criteria: Enrollment in the program is limited and the number of openings each year is left to the discretion of the PGA Golf Management Staff. Due to the success of and demand for our program, NMSU has implemented a more stringent process which equally weighs all applicants' GPAs and golf handicaps. With this in mind, please note the following:

In order to be considered for admission into the PGA Golf Management Program, all students must meet the minimum NMSU admission requirements and have a golf handicap index of 12.0 or lower.

FINANCIAL ASSISTANCE

NMSU has a strong financial aid program for its students. The Office of Financial Aid annually disburses several million dollars through scholarships, work-study programs, loans, and grants. The College of Business and the Department of Marketing have numerous scholarships available to outstanding students as well as those in critical need. The college and the department also hire many students on a part-time basis. In addition, the PGA Golf Management Program offers several scholarships, available to PGA Golf Management students once they have completed their first year. With a rich history of alumni and industry support, we are able to award a minimum of \$40,000 in scholarships annually. Applications for financial aid should be made to the Office of Financial Aid.

NMSU offers two distinct scholarship opportunities that enable non-residents to pay in-state tuition as incoming freshman: NMSU Out of State Competitive Tuition Discount enables non-residents to pay in-state tuition and fees. NMSU Western Undergraduate Exchange (WUE) enables residents of: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, North Dakota, Oregon, South Dakota, Utah, Washington, Wyoming, and the U.S. Commonwealth of the Northern Mariana Islands to pay a discounted rate equaling 150% of in-state tuition. The Arizona/Colorado Out-of-Sate Tuition Discount enables non-residents to pay in-state tuition and fees. Contact the NMSU office of Scholarships and Financial Aid, 575-646-4105, for scholarship and program requirements.



NMSU PGA GOLF MANAGEMENT TOURNAMENT PROGRAM

While enrolled in the PGA Golf Management Program, students are required to maintain an acceptable playing ability by playing in a minimum of 8 tournaments per academic year, and are required to pass the PGA's Playing Ability Test before graduation. We conduct over 50 PGA Golf Management sanctioned golf tournaments during the academic year paying out over \$100,000 in scholarships, prize money, and gift certificates. These tournaments allow PGA Golf Management students to gain tournament experience, while at the same time allows the PGA Golf Management Program to monitor each student's playing ability. One-onone Player Development Programs are in place to offer assistance to students having difficulty passing the PGA's Playing Ability Test.

INDOOR TRACKMAN TEACHING STUDIO

The NMSU PGA Golf Management Program operates a state of the art golf instruction studio, which features the industry leading instruction software, TrackMan. This lab is open to all students to use for player development as well as instructor development.

NMSU PGA GOLF MANAGEMENT STAFF

Pat Gavin, PGA, Director, NMSU College of Business Full Professor, Donald C. Roush Faculty Teaching Award winner, 13-time SCPGA Horton Smith Award winner, 2014 National PGA Horton Smith Award winner, 2015 SCPGA Golf Professional of the year and Bill Strausbaugh Award winner, and member of the SCPGA Board of Directors: 575-646-7686, pgavin@nmsu.edu

Joshua Salmon, PGA, Program Specialist, College of Business Professional Staff, 2014, 2016, and 2018 SCPGA Horton Smith Award winner, and member of the SCPGA Board of Directors: 575-646-2174, jsalmon@nmsu.edu

Henry Stetina, PGA, Program Coordinator, College of Business Professional Staff, 2016 SCPGA Teacher of the Year, 2018 SCPGA Youth Player Development Award, 2019 SCPGA Player Development Award, 2019-20 Golf Digest Best in Sate Teacher: 575-646-1507, hstetina@nmsu.edu

Jana Knight, Administrative Assistant: 575-646-2814, jaknight@nmsu.edu

Herb Wimberly, PGA, Founder NMSU PGA Golf Management, Honorary Doctorate: NMSU, NMSU Golf Hall of Fame, NCAA Coaches Hall of Fame



GOLF COURSE ACCESS

NMSU is one of the few PGA Golf Management Universities that owns their own golf course. The NMSU Golf Course is located on campus approximately 5 minutes from the Business Buildings and Campus Housing. The NMSU Golf Course has hosted numerous NCAA championships, Callaway PGA Junior Series Tournaments, USGA and Section PGA Championships. PGA Golf Management students can purchase a semester pass at NMSU Golf Course for unlimited golf and cart (with no restrictions) for \$300 per semester. Students can also purchase a golf pass at other area golf courses like Sonoma Ranch Golf Course and Red Hawk Golf Course, each approximately 10-15 minutes form campus for \$250 per semester which includes a golf car when they play. The NMSU PGA Golf Management Program also offers a Triple Play pass for \$650 which allows students to play all 3 courses. NMSU PGA Golf Management Students also have the opportunity to purchase discounted range passes at these golf courses.

VISIT OUR WEBSITES/SOCIAL MEDIA

To View the NMSU website, simply go to www.nmsu.edu. Here you will find answers to questions regarding housing, admissions, financial aid, scholarships, and much more. To find more information about our PGA Golf Management Program please visit, http://pgapgm.nmsu.edu, where you will find an online application and more specific information. You can also find information about becoming a PGA Professional and general information about the PGA of America at www.PGA.org.

Instagram: @nmsupgagolfmanagement Facebook: NMSU PGA Golf Management

Twitter: @NMSUPGA

COLLEGE OF Business

MAJOR MAP: Marketing CONCENTRATION: PGA Golf Management

BACHELOR OF BUSINESS ADMINISTRATION BASED ON 2019-2020 CATALOG (VALID THROUGH SPRING 2025)

Course Subject and Title	CR		Min Grade	Prerequisite	Additional Notes
FRESHMAN YEAR-TERM 1					TOTAL CREDITS: 16
	4		C-	Placement or CCDE 110N	
Area I: ENGL 111G Rhetoric & Composition Area II: MATH 121G College Algebra	3		C-	Placement or CCDE 110N Placement or MATH 120	Fulfills English Basic Skills Fulfills Math Basic Skills
Area V: Humanities	3		C-	Placement of MATH 120	Fullilis Matti Basic Skills
BCIS 110 Introduction to Computers	3		C-		
MKTG 180 PGA Golf Mgt Freshman Orientation	3		C-		
TERM 2		<u> </u>			TOTAL CREDITS: 16
Area I: COMM 265G Principles of Human	3		C-		TOTAL CREDITS: 10
Communication	,		C-		
Area III: Laboratory Science	4				
Gen Ed Elective: MATH 142G Calculus for Biological	3			C- in MATH 121G	
& Management Sciences				C III WATTI 1210	
BUSA 111 Introduction to Business	3		C-		
MKTG 181 Level 1, PGA's PGM Education Prog. Pt 1	3		Ü		
TERM 3					TOTAL CREDITS: 15
Area I: ENGL 203G Business & Professional	3		C-	C- in ENGL 111G	TOTAL GREETIS: 15
Communication			C-	C LIVOL 1110	
AREA IV: ECON 251G Macroeconomics	3		C-		
A ST 251G or STAT 251G or A ST 311G Statistics	3		C-	C- in MATH 120	
ACCT 221 Principles of Acct 1 - Financial	3		C-	C III WATII 120	
MKTG 280 Level 1, PGA's PGM Education Prog. Pt 2	3				
TERM 4		<u> </u>			TOTAL CREDITS: 18
Area IV: ECON 252G Microeconomics	3		C-		TOTAL CREDITS: 18
Area VI: Creative & Fine Arts	3		C-		
ACCT 222 Principles of Acct II - Managerial	3		C-	C- in ACCT 221	
MKTG 281 Level 1, PGA's PGM Education Prog. Pt 3	3		C-	C-III ACCI 221	
MKTG 303 Principles of Marketing	3				Start Waiver Agreement for L/D &
Wikita 303 Philiciples of Warketing	3				U/D courses
General Elective	3				
TERM 5					TOTAL CREDITS: 13.5
BCIS 338 Business Info Systems I	3			BCIS 110G or CS 110G	
MGT 309 Human Behavior in Organizations	3				
BLAW 316 Legal Environment of Business	3				
MKTG 380 Level 2, PGA's PGM Education Prog. Pt 1	1.5				
MKTG upper division elective	3				MKTG 312 is recommended
TERM 6		•			TOTAL CREDITS: 16.5
MKTG 310 Marketing Research	3			A/STAT 251 or A STAT 311	
MKTG 313 Retail Management	3			.,	
FIN 341 Financial Analysis & Markets	3			ACCT 221 ECON 251G, ECON 252G,	
, , , , , , , , , , , , , , , , , , , ,				MATH 121G & A ST 251G	
MKTG 381 Level 2, PGA's PGM Education Prog. Pt 2	1.5				
General Elective	3				
VWW: Viewing a Wider World	3				Not MKTG 311V
TERM 7					TOTAL CREDITS: 13.5
MGT 344 Production & Operations Management or	3			MGT 344 has prereg of A ST/STAT	
MGT 470 Project Management in Organizations or				251G & BCIS 338 or BCIS 350; BCIS	
BCIS 485 Enterprise Resource Planning				485 has prered of C- grade in BCIS 338	
				or BCIS 350 or ACCT 351	
ECON upper division elective	3				
MKTG 480 Level 3, PGA's PGM Education Prog. Pt 1	1.5				
MKTG upper division elective	3				
VWW: Viewing a Wider World	3				Not MKTG 311V
TERM 8	-			'	TOTAL CREDITS: 12
MKTG 481 Level 3, PGA's PGM Education Prog. Pt 2	3				
MGT 449 Strategic Management	3			BCIS 338, BLAW 316, FIN 341, MGT	
				309, MGT 344 or 470 or BCIS 485 &	
				MKTG 303	
Upper division elective in business	3			0 505	
(not A ST 311)		-			
MKTG upper division elective	3				
- Albert entreten ereewise				ı	I .

General Considerations:

- Placement into the first mathematics and English classes is based on SAT/ACT scores and High School Grade Point Average (GPA).
 Students may be required to complete a developmental course(s) prior to college-level courses in these areas.
- Satisfaction of English and Mathematics Basic Skills is required before taking upper division courses, numbered 300 or above.
- Graduation requirements for a Bachelor's Degree:
 - Minimum of 120 credit hours
 - o Minimum of 48 upper division credits, numbered 300 or above
 - Minimum cumulative GPA of 2.0
 - o Meet Residency
 - Complete all requirements for at least one undergraduate major field of study
- See https://catalogs.nmsu.edu for complete details

Math progression for this major based on placement:

- o CCDM 103N
- o CCDM 114N or A S 103
- o MATH 120
- o MATH 121G
- o MATH 142G
- A ST 251G or STAT 251G or A ST 311G (prerequisite is Cor better in MATH 120)

STAR Degree Audit:

Use the STAR Degree Audit (https://degreeaudit.nmsu.edu/) to track your progress on completion of:

- o General Education
- Viewing a Wider World (from two different colleges)
- o College, Departmental, and other Major Requirements
- o Electives needed to reach a minimum of 120 credits
- Electives needed to reach 48 upper division credits

Major Considerations

Detail Notes

Students must apply separately to the PGA® Golf Management Program for acceptance. Acceptance is limited to the fall of every year.

General Notes

- Age of Credits (language to be revised by Dean Brook)
- Section U courses (NMSU Online Program formerly M80 sections language to be revised by Dean Brook)

Associate of Pre-Business

By completing the lower division requirements for a Bachelor of Business Administration degree or Bachelor of Accountancy degree, you may satisfy the requirements for an Associate's degree in Pre-Business (PBA). Additional PBA degree requirements are a minimum of 60 earned credits hours; cumulative GPA of 2.0 and the last 15 credits must be earned at NMSU. You may apply for the degree once you have completed the required courses.

Seasonal Courses in Your Major

- Some courses are offered seasonally (only during particular semesters). Always plan accordingly.
- Fall: The following courses are typically offered during fall semesters.

MKTG 180

MKTG 280

MKTG 380

MKTG 480

Spring: The following courses are typically offered during spring semesters.

MKTG 181

MKTG 281

MKTG 381

MKTG 481

Other Notes

This document is a planning tool and is not a contract between the student and the university. This document has been designed to assist you with planning courses to complete degree requirements. Every effort has been made to insure its accuracy; however, final confirmation of degree requirements is subject to department, college and university approval. If you have questions about your degree requirements, please contact your academic advisor.

College of Business Kathy Brook, Academic Associate Dean Business Complex 129 Phone 575.646.5431 kbrook@nmsu.edu

PGA IS A REGISTERED TRADEMARK OF THE PROFESSIONAL GOLFERS' ASSOCIATION OF AMERICA



PGA Golf Management Curriculum & Program Layout: PGM 3.0

Year 1 Fall (16 Credits)	Year 1 Spring (16 Credits)
Math 1215 (3)	Math 1220 (3)
BCIS 1110 (3)	BUSA 1110 (3)
ENGL 1110G (4)	Lab Science (4)
Humanities (3)	COMM 1115G Public Speaking (3)
MKTG 180 (3)	MKTG 181 (3)
(Q-Level/Facility MGT 1A)	(Teaching and Coaching 1) (Teaching Seminar 2 Days)
Complete PGA's Qualifying Level, Facility Management 1A	Complete Teaching and Coaching 1, W.E. Activities, Teaching and
(Tournament Ops A, Rules of Golf B, and Career Enhancement	Coaching Seminars
B), W.E. Activities If you haven't passed PAT = Attempt Playing Ability Test (PAT)	If you haven't passed PAT = Attempt Playing Ability Test (PAT)
	hip 1 (3 Months)
Year 2 Fall (15 Credits)	Year 2 Spring (15 Credits)
Math 1430G (3)	ECON 2120G (3) Satisfies 2 nd Social/Behavioral Science
ECON 2110G (3) Satisfies 1st Social/Behavioral Science	MATH 1350G or AST 311 (3)
ACCT 2110 (3)	Fine Arts (3)
ENGL 2210G (3)	ACCT 2120 (3)
MKTG 280 (3) (Facility MGT 1B)	MKTG 281 (3) (Teaching and Coaching 2)
Complete Facility Management 1B (Business Planning A,	(Teaching Seminar 3 Days)
Customer Relations A, Golf Car A, Merchandising A, Turfgrass	Complete Teaching and Coaching 2, W.E. Activities, Teaching
A), W.E. Activities, Level 1 Exams	and Coaching Seminars
If you haven't passed PAT = Attempt PGA Playing Ability Test	If you haven't passed PAT = Attempt PGA Playing Ability Test
	hip 2 (3 Months)
	tempt Playing Ability Test (PAT) Voor 2 Spring (15 Chadita)
Year 3 Fall (15 Credits) MKTG 313 Retail Management (3)	Year 3 Spring (15 Credits) MKTG Upper Level Elective (3)
BCIS 338 (3)	MGMT 309 (3)
MKTG 303 (3)	BLAW 316 (3)
MKTG 310 (3)	BFIN 341 (3)
MKTG 380 (3) (Facility MGT 2)	MKTG 381 (3)
Complete Facility MGT 2 (Business Planning B, Customer	(Teaching and Coaching 3) (Teaching Seminar 2 Days)
Relations B, Golf Ops A, Merchandising B, Tournament Ops B),	Complete Teaching and Coaching 3, W.E. Activities, Teaching
W.E. Activities, Level 2 Exams If you haven't passed PAT = Attempt PGA Playing Ability Test	and Coaching Seminars If you haven't passed PAT = Attempt PGA Playing Ability Test
	hip 3 (3 Months)
	tempt Playing Ability Test (PAT)
Year 4 Fall (15 Credits) MKTG Upper Level Elective (3)	Year 4 Spring (12 Credits) MGMT 449 (3)
MGMT 344 (3)	MKTG 489 (3)
ECON Upper Level ECON Elective (3)	Upper Level Elective in any Business Class (3)
Viewing the Wider World (VWW) (3)	Viewing the Wider World (VWW) (3)
MKTG 480 (3)	If you haven't passed PAT = Attempt PGA Playing Ability Test
(Facility MGT 3) (Business Simulations 1 Day)	
Complete Facility Management 3 (Business Planning C, Golf Ops	
B, Merchandising C, Golf Car Fleet B, Supervising and Delegating	
A, Turfgrass B, Food and Bev A, Career Enhancement C), W.E.	
Activities, Level 3 Exams, Business Simulations If you haven't person PAT = Attempt PCA Playing Ability Test	
If you haven't passed PAT = Attempt PGA Playing Ability Test	<u> </u>
	rnship 4 (7 Months) tempt Playing Ability Test (PAT)
Year 5 Fall (1 Credit)	
1 that I that (I crown)	Graduation Checklist:
	Complete PGA's Education (Q Level, Level 1, 2, 3)
MKTG 481 (1)	Pass PGA Playing Ability Test
Summer/Fall Internship	Complete 16 Months of Approved Internship
If you haven't passed PAT = Attempt PGA Playing Ability Test	Complete a minimum of 120 required credits
	Any student that waived MATH 1215 must take an additional 3
	credits to reach the 120 total required credits



Fees That Can Be Expected At NMSU

Tuition Costs:

Due to the fluctuation in tuition costs over the past few years, please go online or call University Accounts Receivable for the most updated tuition cost charts.

575-646-4911

Scholarships/Financial Aid:

We understand that paying for a college education can be very expensive, which is why we would like to make sure all of your financial aid and scholarship questions are answered.

575-646-4105 **or** 877-278-8586

Be advised that many of our students receive the Western Undergraduate Exchange (WUE) scholarship, the Out-of-State Competitive Scholarship, or the Arizona/Colorado Reciprocal Scholarship. Please check with the scholarship and financial aid office for more information on minimum eligibility requirements.

Please see the available scholarships and tuition discounts in the information packet.

Please visit the Scholar Dollar\$ website to apply for scholarships. This process should be completed as soon as possible to assure that the application is submitted prior to the deadline.

The NMSU Net Price Calculator is a great tool to help you plan financially for college expenses. You can find this calculator on the scholarship's website.

Meal Plans and Housing Costs:

It is not a requirement for NMSU students to purchase a meal plan or even live on campus. With that said, freshman PGA Golf Management Students are highly encouraged to live on campus and purchase a meal plan. The most popular option when choosing to live on campus is the "PGM LLC". This Living Learning Community is one wing located in Juniper Hall and is dedicated to incoming PGA Golf Management Students. The LLC has been a huge success and is a big reason why our students create such lasting friendships with one another.

575-646-3202

Parking Costs:

Should you live on campus and have a vehicle, you will need to purchase a parking permit.

575-646-1839



NM Freshmen Residents

These scholarships are effective for new students entering in the Fall, and pursuing their first Bachelor's degree. They are applicable to fall and spring semesters only and are renewable for three consecutive years, after the initial award year, unless otherwise stated. Students must be admitted and enrolled in 15 credit hours at NMSU's Las Cruces campus to receive these scholarships.

Top Scholarships

The following scholarships cover tuition and fees, have varying stipends, and a one-year housing award. The tuition portion of this award is funded by the Legislative Lottery Scholarship starting the second semester.

	Eligibility Requirements	Annual Award	Renewal Requirements	Application
President's Associates Excellence Scholarship	3.75 GPA and 28 ACT or 3.5 GPA and 30 ACT. For Fall 2021 new students, 3.80 and above GPA. No ACT/SAT scores will be required. New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET. Students must be attending their first regular semester after graduating from high school.	Tuition and fees. \$3,250 stipend per academic year and the one-year NMSU Housing Award. Awarded using a blind selection process with a maximum of 15 awards offered each year.	3.25 GPA first semester (3.5 cumulative GPA thereafter) and pass 15 new Las Cruces campus credits per semester	Must submit a Scholar Dollar\$ application and have all the required credentials on file by December 1.
Conroy Honors Scholars	TBA – Please check in on a later	TBA – Please check in on a later	TBA – Please check in on a later	TBA – Please check in on a later
Scholars	date for updates.	date for updates.	date for updates.	date for updates.

State-funded Scholarship

Students must qualify for the Legislative Lottery Scholarship during their first semester. Qualifying students will begin receiving it during their second semester.

The Legislative Lottery Scholarship amount is subject to change by the New Mexico Higher Education Department or the New Mexico Legislature.

	Eligibility Requirements	Annual Award	Renewal Requirements	Application
Legislative Lottery Scholarship	New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET. Must enroll in college within 16 months after high school graduation or receipt of GED/HiSET. First semester college GPA of 2.5 and pass 15 credits.	Percentage of tuition.	2.5 cumulative GPA and pass 15 credits per semester for a maximum of seven semesters.	No application required.

Institutional Scholarships

The following scholarships will be awarded in addition to the Legislative Lottery Scholarship. A student may qualify for only one Institutional Scholarship (excluding the NMSU Housing Award).

	Eligibility Requirements	Annual Award	Renewal Requirements	Application
Aggie Achiever Scholarship	3.75 GPA and 28 ACT or 3.5 GPA and 30 ACT. For Fall 2021 new students, 3.80 and above GPA. No ACT/SAT scores will be required. New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET. Students must be attending their first regular semester after graduating from high school.	\$6,500 per academic year. Limited number available.	3.5 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	Must submit a Scholar Dollar\$ application and have all the required credentials on file by December 1.
Hadley Honors Scholarship	Academic Index of 159 and above.	\$5,500 per academic year.	3.3 cumulative GPA and pass 30	Must be admitted to NMSU with

	For Fall 2021 new students, 3.80 and above GPA. No ACT/SAT scores will be required. New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET.	Limited number available.	new credits per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	required transcripts and ACT/SAT scores on file by December 1.
Crimson Success Scholarship	Academic Index of 145-158.99. For Fall 2021 new students, 3.60- 3.79 GPA. No ACT/SAT scores will be required. New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET.	\$4,000 per academic year. Limited number available.	3.0 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	Must be admitted to NMSU with required transcripts and ACT/SAT scores on file by December 1.
1888 Leadership Scholarship	Academic Index of 133 – 144.99. For Fall 2021 new students, 3.40-3.59 GPA. No ACT/SAT scores will be required. New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET.	\$3,000 per academic year. Limited number available.	2.7 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	No application required.
'A' Mountain Merit Scholarship	Academic Index of 118–132.99. For Fall 2021 new students, 3.20-3.39 GPA. No ACT/SAT scores will be required. New Mexico resident. High school diploma from a NM accredited school, a NM GED, or a NM-HiSET.	\$1,500 per academic year. Limited number available.	2.5 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	No application required.
Pete's Opportunity Scholarship	Academic Index of 100 – 117.99. For Fall 2021 new students, 3.00- 3.19 GPA. No	\$1,000 per academic year.	2.25 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and	No application required.

ACT/SAT scores	attempt, 15 new
will be required.	Las Cruces campus
New Mexico	credits per
resident. High	semester.
school diploma	
from a NM	
accredited school,	
a NM GED, or a	
NM-HiSET.	

It is understood that any item on this page is subject to modification at any time by proper administrative procedure.

Freshmen Out-of-State

These scholarships are effective for new students entering in the Fall, and pursuing their first Bachelor's degree. They are applicable to fall and spring semesters only. Students must be admitted to the NMSU Las Cruces campus to receive these scholarships.

Out-of-State Scholarships

The following Out-of-State Scholarships may be awarded in addition to an Out-of-State Tuition Discount listed below (a student can qualify for only one scholarship and one tuition discount, excluding the NMSU Housing Award).

Out-of-State Scholarships are renewable for three consecutive years, after the initial award year, unless otherwise stated. Students must be admitted and enrolled in 15 credit hours at NMSU's Main campus to receive these scholarships.

	Eligibility Requirements	Annual Award	Renewal Requirements	Application
Conroy Honors Scholars	TBA – Please check in on a later date for updates.	TBA – Please check in on a later date for updates.	TBA – Please check in on a later date for updates.	TBA – Please check in on a later date for updates.
Hadley Honors Out-of-State Scholarship	Academic Index of 159 and above. For Fall 2021 new students, 3.80 and above GPA. No ACT/SAT scores will be required. US Citizen or Permanent Resident	\$4,500 per academic year. Limited number available.	3.3 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 Las Cruces campus credits per semester	Must be admitted to NMSU with required transcripts and ACT/SAT scores on file by December 1.
Crimson Success Out-of- State Scholarship	Academic Index of 145 – 158.99. For Fall 2021 new students, 3.60- 3.79 GPA. No ACT/SAT scores will be required. US Citizen or Permanent Resident	\$3,000 per academic year. Limited number available.	3.0 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	Must be admitted to NMSU with required transcripts and ACT/SAT scores on file by December 1.
1888 Leadership Out- of-State Scholarship	Academic Index of 133–144.99. For Fall 2021 new students, 3.40- 3.59 GPA. No	\$1,500 per academic year. Limited number available.	2.7 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and	No application required.

ACT/SAT scores will be required.	attempt, 15 new Las Cruces campus
US Citizen or	credits per
Permanent	semester.
Resident	

Out-of-State Tuition Discounts

The following Out-of-State Tuition Discounts may be awarded in addition to an Out-of-State Scholarship listed above (a student can qualify for only one scholarship and one tuition discount, excluding the NMSU Housing Award).

	Eligibility Requirements	Annual Discount	Renewal Requirements	Application
Out-of-State Competitive Tuition Discount	3.5 GPA and 23 ACT or 3.0 GPA and 26 ACT or 3.5 cumulative college GPA. US Citizen or Permanent Resident.	\$17,621 per academic year toward reducing non-resident tuition. Limited number available.	3.5 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	No application required.
Descubre Out-of- State Tuition Discount	Mexican citizenship.	\$14,386 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.
135 Mile Out-of- State Tuition Discount	Texas resident, within 135 miles of the NMSU Las Cruces campus. US Citizen or Permanent Resident.	\$16,977 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.
Western Undergraduate Out-of- State Tuition Discount	Residents from participating states (AK, AZ, CA, CO, HI, ID, MT, ND, NV, OR, SD, UT, WA, WY, Guam and the US Commonwealth of the Northern Mariana Islands). US Citizen or Permanent Resident.	\$14,386 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.
Colorado / Arizona Out-of- State Tuition Discount	Colorado and Arizona residents. US Citizen or Permanent Resident.	\$17,621 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus	No application required.

			credits per semester.	
New Mexico Tribal Member Out-of- State Tuition Discount	Tribal-enrolled members of the 24 American Indian Nations, Pueblos or Tribes, located wholly or partially in NM who are out-of-state residents.	Up to \$17,621 per academic year toward reducing non-resident tuition.	Must meet Satisfactory Academic Progress.	For more information, contact the American Indian Program at 575-646-4207 or visit aip.nmsu.edu.

It is understood that any item on this page is subject to modification at any time by the proper administrative procedures.

Transfer Students

These scholarships are effective for new students entering in the Fall and pursuing their first Bachelor's degree. Transfer Scholarships are renewable for one consecutive year, after the initial award year, unless otherwise stated. They are applicable to fall and spring semesters only. Students must be admitted and enrolled in 15 credit hours at NMSU's Main campus to receive these scholarships.

	Eligibility Requirements	Annual Award	Renewal Requirements	Application
Hadley Honors Transfer Scholarship	Cumulative transfer GPA 3.75 – 4.0 with a maximum of 90 transferable credit hours, including any in progress credit hours. NM Resident, U.S. Citizen, or Permanent Resident.	\$3,000 per academic year. Limited number available.	3.5 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	No application required.
1888 Leadership Transfer Scholarship	Cumulative transfer GPA 3.5 – 3.74 with a maximum of 90 transferable credit hours, including any in progress credit hours. NM Resident, U.S. Citizen, or Permanent Resident.	\$2,500 per academic year. Limited number available.	3.25 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	No application required.
'A' Mountain Merit Transfer Scholarship	Cumulative transfer GPA 3.25 - 3.49 with a maximum of 90 transferable credit hours, including any in progress credit	\$2,000 per academic year. Limited number available.	3.0 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 new Las Cruces campus	No application required.

	hours. NM Resident, U.S. Citizen, or Permanent Resident.		credits per semester	
Pete's Opportunity Transfer Scholarship	Cumulative transfer GPA 3.0 – 3.24 with a maximum of 90 transferable credit hours, including any in progress credit hours. NM Resident, U.S. Citizen, or Permanent Resident.	\$1,500 per academic year. Limited number available.	2.75 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester.	No application required.
Phi Theta Kappa	Must be a certified member of PTK with a 3.5 cumulative college GPA. NM Resident, U.S. Citizen, or Permanent Resident.	\$500 per academic year. Limited number available.	3.0 cumulative GPA and pass 30 new credit hours per academic year. Must enroll in, and attempt, 15 new Las Cruces campus credits per semester	No application required.

State-funded Scholarship

New Mexico resident transfer students can continue to receive their Legislative Lottery Scholarship award for the remaining semesters as indicated by previous institutions, if eligible.

The Legislative Lottery Scholarship amount is subject to change by the New Mexico Higher Education Department or the New Mexico Legislature.

	Eligibility Requirements	Annual Award	Renewal Requirements	Application
Legislative Lottery Scholarship	Must request Legislative Lottery Scholarship Transfer Transcript from a previous institution.	Percentage of tuition.	2.5 cumulative GPA and pass 15 credits per semester for a maximum of seven semesters.	No application required.

Transfer Tuition Discounts

The following Transfer Tuition Discounts may be awarded in addition to a Transfer Scholarship listed above (a student can qualify for only one scholarship and one tuition discount).

	Eligibility Requirements	Annual Discount	Renewal Requirements	Application
Out-of-State Competitive Tuition Discount	3.5 cumulative college GPA with a maximum of 90 transferable credit hours,	\$17,621 per academic year toward reducing non-resident tuition. Limited number available.	3.5 cumulative GPA and pass 30 new credits per academic year. Must enroll in, and	No application required.

	including any in progress credit hours. U.S. Citizen, or Permanent Resident.		attempt, 15 new Las Cruces campus credits per semester	
Descubre Out-of- State Tuition Discount	Mexican citizenship.	\$14,386 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.
135 Mile Out-of- State Tuition Discount	Texas resident, within 135 miles of the NMSU Las Cruces campus. US Citizen or Permanent Resident.	\$16,977 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.
Western Undergraduate Out-of- State Tuition Discount	Residents from participating states (AK, AZ, CA, CO, HI, ID, MT, ND, NV, OR, SD, UT, WA, WY, Guam and the US Commonwealth of the Northern Mariana Islands). US Citizen or Permanent Resident.	\$14,386 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.
Colorado / Arizona Out-of- State Tuition Discount	Colorado and Arizona residents. US Citizen or Permanent Resident.	\$17,621 per academic year toward reducing non-resident tuition (assumes enrollment of 15 credit hours at NMSU Las Cruces campus).	Must meet Satisfactory Academic Progress. Should enroll in 15 new Las Cruces campus credits per semester	No application required.

It is understood that any item on this page is subject to modification at any time by proper administrative procedure.



LAB FEES FOR PGA GOLF MANAGEMENT PROGRAM COURSES:

Many of the required PGA classes have a required lab fee. The lab fee will appear along with your tuition each semester that a PGA Golf Management course is registered for. The lab fees cover all expenses related to the PGA Educational Program, all required supplemental materials for each class, your first attempt of the PGA's Playing Ability Test, and guest speakers.

CLASS	CREDITS	COST
MKTG 180, PGA's Education, P.A.T.	3	\$1,230.00
MKTG 181, PGA's Education	3	\$810.00
MKTG 280, PGA's Education	3	\$890.00
MKTG 281, PGA's Education	3	\$810.00
MKTG 380, PGA's Education	3	\$890.00
MKTG 381, PGA's Education	3	\$585.00
MKTG 480, PGA's Education	3	\$665.00
MKTG 481, PGA Final Experience	1	NO FEE

PGA GOLF MANAGEMENT PROGRAM DESIGNATION

Students who successfully complete the entire PGA Golf Management Program requirements will receive a special "PGA Designation" on their official transcript. To receive this designation and graduate from the NMSU PGA Golf Management Program, the following are required:

- Complete the entire 120 credit hour curriculum
- Complete at least 16 months of Co-op (internship) Education
- Complete the PGA's Education Program (Q-Level, Levels 1-3)
- Successfully pass the PGA's Playing Ability Test (P.A.T.)

NEW MEXICO STATE UNIVERSITY PGA GOLF MANAGEMENT PROGRAM SEMESTER PASSES (OPTIONAL COSTS)

NMSU GOLF COURSE

\$300.00/semester (Pay at NMSU GC)

Pass holders receive unlimited/no restriction access to the NMSU GC, 7 days a week. Pass is valid from the first day of the semester through the last day of the semester. This fee includes golf cart and one large bucket of range balls per day.

SONOMA RANCH GOLF COURSE

\$250.00/semester (Pav at Sonoma Ranch GC)

Pass holders receive unlimited access to the Sonoma Ranch GC on weekdays and unlimited access on weekends and holidays after 1:00 PM. Pass is valid from the first day of the semester through the last day of the semester. This fee includes golf cart. Range balls are not included.

RED HAWK GOLF COURSE

\$250.00/semester (Pay at Red Hawk GC)

Pass holders receive unlimited access to the Red Hawk GC on weekdays and unlimited access on weekends and holidays after 1:00 PM. Pass is valid from the first day of the semester through the last day of the semester. This fee includes golf cart and unlimited range balls.

NMSU GC RANGE PASS

\$100.00/Semester (Pay at NMSU GC)

Receive \$200.00 in range balls

RED HAWK GC RANGE PASS

\$98 + Tax = \$288 in range balls (Pay at Red Hawk GC)

PGA GOLF MANAGEMENT ULTIMATE TOURNAMENT PASS

Fee varies by semester (Pay to the PGA Golf MGT Office)

Must register and pay for this pass on or before the second week of the semester. Participants who buy this Pass will be entered into every PGA Golf Management Golf Tournament for the semester as well as all optional events (i.e. skins and par 3 challenge). Exception: any tournament that requires that players qualify for the event. No discounts or refunds will be given for participants who fail to play in any event.

PGA GOLF MANAGEMENT REGULAR TOURNAMENT PASS

Fee varies by semester (Pay to the PGA Golf MGT Office)

Must register and pay for this pass on or before the second week of the semester. Participants who buy this Pass will be entered into every PGA Golf Management Golf Tournament for the semester. Exception: any tournament that requires that players qualify for the event. No discounts or refunds will be given for participants who fail to play in any event.

NOTE: These are all optional costs. Students not able or willing to purchase any of these can always pay as you go. Current green fee rates for students are as follows:

NMSU GC: \$13.00 walking

Sonoma Ranch GC: \$27.00 includes cart Red Hawk GC: \$20.00 includes cart

Golf Tournaments: Price varies, but the majority of

them cost \$50.00.

NOTE: There will be no refunds on any of the above passes. We are not responsible for those who fail to play and/or utilize their passes.

NOTE: All passes are NON-Transferable. Any student found using or allowing others to use a pass that is not theirs will lose their privileges.

NOTE: All of the above items are special prices and are available to NMSU PGA Golf Management Students only.





College of Business

Department of Marketing, PGA Golf Management Program MSC PGM, New Mexico State University P.O. Box 30001, Las Cruces, NM 88003-8001 575-646-2814, fax: 575-646-1467

What Are The Steps To Apply To The NMSU PGA Golf Management Program?

1. Apply online to New Mexico State University

(http://prospective.nmsu.edu/apply/)

- 2. Once you have been accepted to the University you will then apply to the PGA Golf Management Program using the application provided. You will also need to send in the golf handicap verification form. This form can be signed by your local PGA Professional or your high school golf coach. If you have an established handicap you can submit it in place of the other form.
- 3. After you have submitted your application and handicap verification to our program your file will be reviewed by the program staff. A letter will then be sent to the address supplied informing you of the decision the staff has made.
- 4. Enclosed with the acceptance letter will be a form for you to send back to our office. This form lets us know of your decision to attend or not attend NMSU.





College of Business

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PGA GOLF MANAGEMENT PROGRAM APPLICATION FOR ADMISSION

Date:	DOB:/
Name:	Email Address:
Mailing Address:	
City, State, Zip:	
Phone #: () Mal	le: Female:
I am applying to the NMSU PGA Golf Management Program Fall 20(year) Spring 20(year)	
Please check one of the following: First time enrollment (Freshman) Transfer Student: Transferring from: Re-Admission to NMSU	
Have you ever been enrolled in any other PGA Golf Manager If Yes, where and when:	
**************************************	+++++++++++++++++++++++++++++++++++++++

Campus Visits: We highly encourage potential students to visit our campus and meet with the NMSU Admissions Office, as well as with the staff of the PGA Golf Management Program. To find out more, or to schedule a campus visit, please call us directly at (575) 646-2814 and we will set up all requested meetings. Recommended airport is El Paso International, then we are 45 miles from there.





College of Business

Student's Name

Address

Department of Marketing, PGA Golf Management Program MSC PGM, New Mexico State University P.O. Box 30001, Las Cruces, NM 88003-8001 575-646-2814, fax: 575-646-1467

PGA GOLF MANAGEMENT PROGRAM CONFIRMATION OF PLAYING ABILITY

Potential students are required to submit a golf handicap verification, along with their program application, in order to be considered for admission into the PGA Golf Management Program at New Mexico State University. Golf handicaps can be submitted in one of three ways.

- 1) Students can submit a copy of their approved handicap (i.e. GHIN)
- 2) Students can fill out the form below and have a PGA Professional provide signature verification that the student has provided us with an accurate handicap index.
- 3) If a student has successfully completed the Playing Ability Test prior to applying to the university, they can provide verification below.

City, State, Zip				
Phone: (cell, hom	e)			
E-mail Address				
USGA Handicap	Index			
By signing this form I am cor	firming the handicap shown above	to be accurate and true.		
PGA Professional's Printed N	lame:			
PGA Professional's Signature	::	Date:	_	
PGA Professional's PGA ID	#:			
**If student has successfully	completed the PAT, please prov	ride the following informa	ation:	
Date PAT Passed:	Golf Course:	City:	State:	





Scholar Dollar\$

Applying for multiple scholarships has never been simpler!

It's easy and convenient. Discover which NMSU scholarships you qualify for; we have a variety of scholarships offered to incoming freshmen, transfer students and continuing students.

Mark your calendar – applications are accepted from October 1 through March 1.

Go to scholarships.nmsu.edu for more information.