

J. Tim Query, Ph.D., C.P.A., A.R.M.

Associate Professor and Mountain States Insurance Group Endowed Chair
for the Study of Insurance and Financial Services

Department of Finance
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New Mexico State University
Las Cruces, NM 88003-8001 U.S.A.
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EDUCATION

Academic

- University of Georgia, Terry College of Business - Athens, GA
Ranked #1 by *U.S. News and World Report* for its Risk and Insurance Program
Ph.D., December 1999
Major: Risk Management and Insurance
Minor: Finance
Dissertation: *Simultaneous Estimation of Price and Service Quality
in the Property-Casualty Insurance Industry*
- Indiana State University – Terre Haute, IN
M.B.A., May 1989
Major: Financial Management
- Indiana State University – Terre Haute, IN
B.S., December 1980
Double Major: Finance and Business Administration
Double Minor: Economics and Public Administration

Professional **license not current*

- Illinois CPA Certificate
- Associate in Risk Management (A.R.M.)
- NASD Series 24 License (General Securities Principal) *
- NASD Series 3 License (Futures and Commodities) *
- NASD Series 63 License (Uniform State Law) *
- NASD Series 7 License (General Securities Representative) *
- Life Insurance and Annuity License – State of Indiana *

PROFESSIONAL EXPERIENCE

- August 2006 to present
Associate Professor
Mountain States Insurance Group
Endowed Chair Holder
New Mexico State University
Las Cruces, NM
- August 2005 to August 2006
Associate Professor of Risk Management,
Insurance, and Finance
Illinois Wesleyan University
Bloomington, IL
- January 2001 to July 2005
Assistant Professor of Risk Management,
Insurance, and Finance
Illinois Wesleyan University
Bloomington, IL
- August 1999 to December 2000
Visiting Professor of Risk Management,
Insurance, and Finance
Illinois Wesleyan University
Bloomington, IL
- Summer 1996, Fall 1998 to Fall 1999
Online Course Developer and Facilitator
Indiana Wesleyan University
Indianapolis, IN
- Spring 1995 to Summer 1998
Instructor
University of Georgia
Athens, GA
- Fall/Winter 1994, Spring/Summer 1996
Research Assistant
University of Georgia
Athens, GA
- August 1991 to May 1994
Instructor, Indiana State University
Terre Haute, IN
- 1988-1992
General Principal/Branch Manager
Linsco/Private Ledger Financial
Services
Terre Haute, IN
- 1982-1988
Securities Broker
A.G. Edwards & Sons, Inc.
Terre Haute, IN

ARTICLES IN ACADEMICALLY REFEREED AND CABELL'S LISTED JOURNALS

1. Query, J. Tim, 2014, "Faculty-Student Interaction in a Risk Management and Insurance Studies Program: Compliance and Regulatory Considerations," *Journal of Applied Risk Management and Insurance*, forthcoming.
2. Query, J. Tim, 2014, "Diversity in Risk Management Education," *Risk Management* (September) 2014.
3. Query, J. Tim, 2014, "Regulatory Uncertainties Challenging Workers Compensation Insurers in the U.S.," *The Journal of Risk Management and Insurance*, vol. 18:1-14.
4. Park, Jin and J. Tim Query, 2013, "Short-Term Equity Trading Practices of Institutional Investors: Evidence from Property-Casualty Insurers in the United States," *Economic Review: Journal of Economics and Business*, vol. 11: 3-13.
5. Li, Chenxi, Gaiqin Hu, and J. Tim Query, 2013, "An Examination of Product Structure and Efficiency Within the Property Insurance Industry in China," *International Business Research*, vol. 6 No. 11, 2013.
6. Diz, Evaristo and Jeffrey Tim Query, 2012, "Applying a Markov Model to a Plan of Social Health Provisions," *Insurance Markets and Companies: Analyses and Actuarial Computations*, vol. 3: 27-34.
7. Cong, Liu, Chen Dong, Zhang Yan, Li Chenxi, Gaiqin Hu, and J. Tim Query, 2012, "Considerations of a Gold-Denominated Life Insurance Policy," *Journal of Financial Services Marketing*, vol. 17: 316-330.
8. Kumazawa, Risa and Tim Query, 2011, "Examining the Impact of Issuing Driver's Licenses to Undocumented Immigrants and Other Socioeconomic Factors on the Percentage of Uninsured Motorists," *Journal of Insurance Regulation*, vol. 30: 265-285.
9. Query, Tim, 2011, "The Impact of Budgetary Constraints on the Risk Management Function in Higher Education," *The John Liner Review*, vol. 25: 27-35.
10. Henry, Amanda and Tim Query, 2011, "Insurer Strategies, Insured Behavior, and the Great Recession: A United States Perspective," *The Journal of Risk Management and Insurance*, vol. 15: 19-35.
11. Kumazawa, Risa, Tim Query, and Mark Yanochik, 2010, "Post-Hurricane Loss Valuation of Damaged Property," *Asia-Pacific Journal of Risk and Insurance*, vol. 5: 1-14.
12. Query, Tim and Al Berryman, 2010, "Metrics of Uninsured Motorists: The Challenging Case of New Mexico," *Southwest Business and Economics Journal*, vol. 18: 49-64.
13. Pana, Elisabeta, Jin Park and Tim Query, 2010, "The Impact of Bank Mergers on Liquidity Creation," *Journal of Risk Management in Financial Institutions*, vol. 4: 74-96.
14. Query, Tim, and Glennis Hanley, 2010, "Recognizing and Managing Risks Associated with Workplace Bullying," *CPCU Journal*, July issue.

15. Query, Tim, 2010, "On the Industry Coverage of University RMI Programs: Is There an Eastern Bias?" *John Liner Review*, vol. 24: 87-93.
16. Kozarevic, Safet, and J. Tim Query, 2009, "The Global Crisis and Insurer Reserve Fund Investments: The Case of Bosnia and Herzegovina," *Pravartak - The Journal of Insurance and Risk Management*, vol. 4: 6-17.
17. Query, J. Tim, 2008, "Simultaneous Estimation of Price and Service Quality in the U.S. Private Passenger Automobile Insurance Market," *Pravartak - The Journal of Insurance and Risk Management*, vol. 4: 51-65.
18. Kumazawa, Risa, Jin Park, and J. Tim Query, 2008, "Service Quality in Homeowners Insurance," *Pravartak - The Journal of Insurance and Risk Management*, vol. 3: 45-52.
19. Query, J. Tim, 2008, "Cost of Risk Allocation Issues," *Cost Management*, vol. 22, no. 2.
20. Query, J. Tim, Robert E. Hoyt, and Enya He, 2007, "Service Quality in Private Passenger Automobile Insurance," *Journal of Insurance Issues*, vol. 30: 152-172.
21. Query, Tim and David Willis, 2007, "The Role of Liberal Education Courses within Risk Management Education: Competitive or Complementary?" *Journal of Risk Education*, vol. 3: 8-19.
22. Query, J. Tim, 2007, "In Search of the Optimal Cost of Risk Allocation System," *CPCU Journal*, October issue.
23. Huang, Daqing and J. Tim Query, 2007, "Designing a New Automobile Insurance Pricing System in China: Actuarial and Social Considerations," *CAS Forum*, Winter Forum.
24. Query, J. Tim, 2006, "Workers Compensation for Undocumented Workers: A Discussion of the Regulatory Complexities" *Journal of Insurance Regulation*, vol. 25: 13-29.
25. Tovar, Maday and Tim Query, 2005, "Fulfilling Entrepreneurial Curriculum Needs in Rural Communities" *Community College Journal of Research and Practice*, vol. 29: 471-481.
26. Diz, Evaristo and Tim Query, 2005, "An Economic Assessment Model of Pension Reform Transferability: The Case of Venezuela," *Pensions*, vol. 10: 167-179.
27. Warfel, William and Tim Query, 2005, "Risk Management of Sexual Harassment," *Risk Management*, (February), 14-21.
28. Query, J. Tim and Evaristo Diz, 2005, chapter titled, "Is the Latin American Pension Reform Model Transferable? An Assessment Utilizing the Venezuelan Social Security System," in Latin American Financial Markets: Developments in Financial Innovations, *International Finance Review book series*, edited by Arbelaez and Click, vol. 5, 441-460.
29. Born, Patricia and Tim Query, 2004, "HMO Performance and Consumer Complaints: An Empirical Study of Frustrating HMO Activities," *Hospital Topics*, 82: 2-9.
30. Warfel, William and Tim Query, 2004, "Sexual Harassment in the Workplace: Risk Management Implications," *CPCU Journal*, August issue.

31. Query, Tim and Zhenhu Jin, 2004, "Determinants of Life Insurance Demand at the Provincial Level in China," *The Baker Chair Journal of Insurance, Risk and Public Risk Management*, 2: 13-18.
32. Query, Tim and Zhenhu Jin, 2003, "Waking Tiger," *Best's Review*, August issue.
33. Beskin, Rick, Charles J. Cralle, Lisa Gardner, Judi H. Knouf, David C. Marlett, Tim Query, Seeman Waranch, 2002, "Paying for Terrorism Losses: A Cross-Country Comparison," *CPCU Journal*, November issue.
34. Edwards, Mary Lynn, Lisa Gardner, Rob Isaacs, Robert A. Koos, David C. Marlett, Tim Query, Elaine Sebal, Joel Thomas, 2002, "Rights of Passage: An Analysis of Graduated Driver Licensing Efforts in Selected States," *CPCU Journal*, March issue.
35. Flanigan, George, Lisa Gardner, Rob Isaacs, David Marlett, Tim Query, and Elaine Sebal, 2001, "Managing Flood Losses: An Int'l Review of Mitigation and Financing Techniques – Part II," *CPCU Journal*, 54: 150-173.
36. Query, Tim, 2001, "Managing Risk on College Campuses," *Risk Management*, (June), 38-43.
37. Flanigan, George, Lisa Gardner, Rob Isaacs, David Marlett, Tim Query, and Elaine Sebal, 2001, "Managing Flood Losses: An Int'l Review of Mitigation and Financing Techniques – Part I," *CPCU Journal*, 54: 75-93.
38. Query, J. Tim, 2000, "The Role of the Risk Manager in a University Setting," *Risk Management and Insurance Review*, 3: 219-236.
39. Query, J. Tim, 2000, "An Analysis of the Medical Savings Account as an Alternative Retirement Savings Vehicle," *Financial Services Review*, 9: 107-123.
40. Hoyt, Robert E. and J. Tim Query, 1999, "Quality and Customer Satisfaction: What Factors Really Matter in Insurance?" *Journal of International Insurance*, 2: 13-33.

OTHER PUBLICATIONS AND PROCEEDINGS

- Query, Tim and Florence Kone, 2015, "Uninsured Motorists in New Mexico Still High, But Trending Lower," NMSU Business Outlook (February).
- Query, Tim and Jin Park, 2014, "Short-Term Trading Behavior by Property-Liability Insurers," NMSU Business Outlook (April).
- Query, Tim, 2013, "Pay As You Drive May Transform the Automobile Insurance Industry," New Mexico Business Outlook (October).
- Query, Tim, 2012, "The Business of Dog Ownership," article in the *Las Cruces Bulletin* (December).
- Berryman, Al and Tim Query, 2012, "New Mexico Consumers Pay Higher Auto Insurance Rates as a Result of Court Decisions," New Mexico Business Outlook (July).

- Query, Tim, 2011, “Pay Me Now or Pay Me Later: The Impact of Budgetary Constraints on the Risk Management Function at Universities and Colleges,” *URMIA Insights* (May).
- Berryman, Al and Tim Query, 2010, “New Mexico Tackles Its Retirement Plan Problems,” *New Mexico Business Outlook* (December).
- Query, Tim, 2010, “Issuing Drivers Licenses to Undocumented Immigrants: Does It Reduce the Percentage of Uninsured Motorists?,” *New Mexico Business Outlook* (November).
- Query, Tim, 2010, “Expanding Diversity through Risk Management and Insurance Education”, *Racing Toward Diversity* (Winter 2010).
- Berryman, Al and Tim Query, 2009, “Workers' Compensation for NM Farms and Ranches an Unsettled Issue,” *New Mexico Business Outlook* (December).
- Query, Tim, 2009, “Caution Advised on Roof Repairs,” article in the *El Paso Times*.
- Kumazawa, Risa, J. Tim Query, and Mark A. Yanochik, 2009, “Post-Hurricane Loss Valuation of Damaged Property,” *Proceedings of the Asia-Pacific Risk and Insurance Association*, Beijing, China.
- Park, Jin and J. Tim Query, 2009, “Short Term Equity Trading Behavior by Property Liability Insurers,” *Proceedings of the Asia-Pacific Risk and Insurance Association*, Beijing, China.
- Berryman, Al and Tim Query, 2009, “Uninsured Motorists - The Curious Case of New Mexico,” *New Mexico Business Outlook* (May).
- Berryman, Al and Tim Query, 2009, “Uninsured Motorists in New Mexico - The MVD Insurance Identification Database,” *New Mexico Business Outlook* (May).
- Berryman, Al and Tim Query, 2009, “Uninsured Motorists in New Mexico – The Insurance Research Council Study,” *New Mexico Business Outlook* (April).
- Query, J. Tim, 2009, “Cost of Risk Allocation: A Survey of Practices and Attitudes,” *Insurance Chronicle*, 9: 73-78.
- Query, J. Tim, 2008, "The Changing Face of Risk Management Financing: How Universities Are Using Alternative Options to Their Benefit," *URMIA Journal* (2008): 6-15.
- Query, J. Tim, 2008, “Workers Compensation for Undocumented Workers: A Discussion of the Regulatory Complexities,” *New Mexico Business Outlook* (April).
- Query, J. Tim, 2007, “The Yin and Yang of an Aging Work Force,” invited article, 2007-2008 issue of the *URMIA Journal*, a publication of the University Risk Management and Insurance Association.
- Query, Tim, 2007, “Black Monday: 20 Years Later,” article in the *Spencer Evening World*.
- Query, Tim, 2007, “Grade Inflation and the Good-Student Discount” *Contingencies*, (May/June).

- Query, Tim, 2007, “Bringing Insurance Education to the Mountain States Region” *Agent & Broker Solutions*, (March).
- Query, Tim, 2006, “Win-Loss Record: Dealing with the Element of Risk in Your Shop” *Fresh Cup Magazine*, (October).
- Query, Tim and Fred Hoyt, 2005, “Travel Course Provides First-Hand Look at Global Risk” *ARIA News*, Fall 2005.
- Coontz, George and Tim Query, 2005, “Making Investment Decisions Based on Prior Merger and Acquisition Performance in the Preannouncement Period” *Proceedings of the Academy of Finance*, Chicago, IL: 28-36.
- Query, Tim, 2005, “Health Coverage via Employer is Long on History” column in *The Pantagraph*.
- Coontz, George and Tim Query, 2005 “Shareholder Wealth Effects of Mergers and Acquisitions” *Working Money*, February 23 issue.
- Query, Tim, 2004, “An Update on Public Policy Changes Impacting Long-Term Care” *Journal of Financial Planning’s “Between the Issues”* online publication, December 1.
- Query, Tim, 2004, “Who Needs a Public Insurance Adjuster?” *Physicians’ Money Digest*, February 15 issue.
- Marshall, Todd and Tim Query, 2003, “Does Managerial Change Affect Mutual Fund Performance?” *Working Money*, September 10 issue.
- Query, Tim, 2003, “Managing Risk in the Beauty Business” *Beauty Store Business*, (April).
- Born, Patricia and Tim Query, 2003, “Metrics of HMO Performance: Complements or Substitutes?” *Proceedings of the Business & Health Administration Association*, Chicago, IL: 51-60.
- Query, Tim, 2003, “Insurers try to Gauge Cost of Terrorism” column in *The Pantagraph*.
- Query, Tim, 2002, “Strategic Risk Management in Higher Education: Are California Schools Different?” *URMIA Journal*, 37-41.
- Query, Tim and Kristin Vogel, 2002, “Rapid Response Limits Losses to New Library” *The URMIA Report*, (May/June).
- Query, Tim, 2002, “Your Client’s Life Insurance has been Reinsured: What Financial Planners Need to Know” *Journal of Financial Planning*, (April).
- Query, Tim, 2001, “Lost in the Shuffle: Incorporating Self-Insurance and Alternative Risk Transfer Approaches into Risk Management & Insurance College Courses,” *The Self-Insurer*, (December).
- Query, Tim, 2001, “Comparing and Contrasting the Risk Management Function at Educational Institutions: A Survey of University Risk Managers,” *URMIA Journal*, 18-24.

- Hoyt, Robert E. and J. Tim Query, 1999, "Quality and Customer Satisfaction: What Factors Really Matter in Insurance?," *Proceedings of the International Insurance Society Symposium*, Berlin, Germany, 128-147.
- Query, Tim, 1998, "Chapter President, Social Chairman,...Risk Manager???" *URMIA Journal*, 19-22.
- Query, Tim, 1998, "Self-Funding Health Benefits Today," *The Self-Insurer*, (September), 15: 23-24.
- Query, Tim, 1998, "Change Creates Inland Marine Opportunities," *National Underwriter (Property & Casualty/Risk & Benefits Management)*, (June), 24.
- Query, Tim, 1996, "University Faculty Early Retirement Decisions: Implications for Employee Benefits," *The URMIA Report*, (Oct/Nov), 9-11.

RESEARCH GRANTS AND AWARDS

- 2013 – Stan Fulton Research Award, College of Business, New Mexico State University.
- 2012 – Stan Fulton Research Award, College of Business, New Mexico State University.
- 2011 – Stan Fulton Research Award, College of Business, New Mexico State University.
- 2008-2009 – Faculty Award for Outstanding Senior Research, New Mexico State University.
- October 2005 – Scholarly Development Grant from Illinois Wesleyan University for research comparing the Social Security systems of Venezuela and the United States - \$3,500.
- March 2004 – Scholarly Development Grant from Illinois Wesleyan University for research involving optimal allocation of expenditures associated with risk management - \$3,500.
- March 2003 – Scholarly Development Grant from Illinois Wesleyan University for research involving analysis of the demand for insurance in China - \$3,500.
- January 2002 – Scholarly Development Grant from Illinois Wesleyan University for research involving quality measures used in evaluating Health Maintenance Organizations (HMOs) - \$3,060.
- 2001 Silver Award (CPCU Society national research award), for paper co-authored with members of the Central Illinois CPCU Chapter, "Rights of Passage: An Analysis of Graduated Driver Licensing Efforts in Selected States."
- Outstanding 2000 Research Project – CPCU Society Research Award, for paper co-authored with members of the Central Illinois CPCU Chapter, "Managing Flood Losses: An International Review of Mitigation and Financing Techniques."
- January, 2000 – Scholarly Development Grant from Illinois Wesleyan University for research involving risk management in a university setting - \$2,750.
- July, 1999 – Shin Research Excellence Award (International Insurance Society) for paper titled, "Quality and Customer Satisfaction: What Factors Really Matter in Insurance?" - \$2,000.

PRESENTATIONS AT ACADEMIC MEETINGS

- “The Convergence of Social Media and Health Insurance Marketing: A Look at HealthCare.gov,” (with James M. Leonhardt, David De Alejandro, and Michael McGonigle), Western Risk and Insurance Association, Scottsdale, AZ (January 2015).
- “Determinants of Lobbying Activity in the Life and Health Insurance Industry,” (with Chia-Ling Ho and Risa Kumazawa), Asia-Pacific Risk and Insurance Association, New York City, NY (July 2013).
- “Agency Problems and Lobbying Activity by Insurer Groups,” (with Elisabeta Pana, Jin Park, and Chia-Ling Ho), Southwestern Finance Association, Albuquerque, NM (March 2013).
- “Internal Capital Markets and Lobbying Activity by Insurer Groups,” (with Elisabeta Pana, Jin Park, and Chia-Ling Ho), Asia-Pacific Risk and Insurance Association, Seoul, South Korea (July 2012).
- “Examining the Impact of Issuing Driver’s Licenses to Undocumented Immigrants and Other Socioeconomic Factors on the Percentage of Uninsured Motorists” (with Risa Kumazawa), Asia-Pacific Risk and Insurance Association, Tokyo, Japan (August 2011).
- “Does Issuing Driver’s Licenses to Undocumented Immigrants Lower the Percentage of Uninsured Motorists?” (with Risa Kumazawa), Southern Risk and Insurance Association, Charleston, WV (November 2010).
- “Short-Term Equity Trading Practices of Institutional Investors: Evidence from Property-Liability Insurers in the U.S.,” (with Jin Park), World Risk and Insurance Economics Congress, Singapore (July 2010).
- “The Impact of Bank Mergers on Liquidity Creation,” (with Elisabeta Pana and Jin Park), Midwest Finance Association meeting, Las Vegas, NV (February 2010).
- “Post-Hurricane Loss Valuation of Damaged Property,” (with Risa Kumazawa and Mark A. Yanochik), Asia-Pacific Risk and Insurance Association meeting, Beijing, China (July 2009).
- “Short Term Equity Trading Behavior by Property Liability Insurers,” (with Jin Park), Asia-Pacific Risk and Insurance Association meeting, Beijing, China (July 2009).
- “Environmental Damage and Loss Valuation: Further Evidence from Hurricanes Katrina and Ike,” (with Risa Kumazawa and Mark A. Yanochik), Western Risk and Insurance Association meeting, Las Vegas, NV (January 2009).
- “The Complexities Surrounding Uninsured Motorists: A New Mexico Case Study,” Western Risk and Insurance Association meeting, Las Vegas, NV (January 2009).
- “Integrating Insurance in Hong Kong & China: The Role of CEPA,” (with Yu-Feng Lee), Southern Risk and Insurance Association meeting, San Antonio, TX (November 2007).
- “The Impact of Bank Mergers on Liquidity Creation,” (with Elisabeta Pana and Jin Park), Financial Management Association meeting, Orlando, FL (October 2007)

- “Changes in Liquidity Measure around Bank Mergers,” (with Elisabeta Pana and Jin Park), Financial Management Association meeting, Salt Lake, UT (October 2006).
- “Maximizing Corporate Cost of Risk Allocation Efficiencies,” Southern Risk and Insurance Association meeting, Orlando, FL (November 2005).
- "A Simultaneous Equations Analysis of Service Quality and Price: Evidence from Homeowners Insurance, " (with Risa Kumazawa and Jin Park), Academy of Financial Services meeting, Chicago (October 2005)
- “Making Investment Decisions Based on Prior Merger and Acquisition Performance in the Preannouncement Period,” (with George Coontz), Midwest Business Administration Association meeting, Chicago (March 2005).
- “Sexual Harassment Litigation: Risk Management Implications,” (with William Warfel), Western Risk and Insurance Association meeting, Monterrey, CA (January 2005).
- “Delivery of the Risk Management and Insurance 101 Course: A Survey of RMI Programs,” (with Jin Park), American Risk and Insurance Association meeting, Chicago (August 2004).
- “The Real Survivors: Risk Management Issues Facing Women Entrepreneurs,” (with Sammie Robinson), American Risk and Insurance Association meeting, Chicago (August 2004).
- “Tort Reform and the Insurability of Punitive Damages,” (with David Marvin), American Risk and Insurance Association meeting, Chicago (August 2004).
- “Metrics of HMO Performance: Complements or Substitutes?” (with Patricia Born), Midwest Business Administration Association meeting, Chicago (March 2003).
- “Determinants of Life Insurance Demand at the Provincial Level in China,” (with Zhenhu Jin), Western Risk and Insurance Association meeting, Maui, Hawaii (January 2003).
- “Metrics of Managed Care Performance: Complements or Substitutes?,” (with Patricia Born), Western Risk and Insurance Association meeting, San Diego (January 2002).
- “Rights of Passage: An Analysis of Graduated Driver Licensing Efforts in Selected States,” (with Lisa Gardner and David Marlett), Southern Risk and Insurance Association meeting, Savannah (November 2001).
- “An Examination of Illinois HMO Quality Measures and Complaint Ratios,” (with Patricia Born), American Risk and Insurance Association meeting, Indianapolis (August 2001).
- “Characteristics and Structure of the Risk Management Function at Colleges and Universities,” Western Risk and Insurance Association meeting, Santa Barbara (January 2001).
- “Managing Flood Losses: An International Review of Mitigation and Financing Techniques,” (with George Flanigan, Lisa Gardner, and David Marlett), Western Risk and Insurance Association meeting, Santa Barbara (January 2001).
- “The Role of the Risk Manager in a University Setting,” Academy of Financial Services meeting, Seattle, WA (October 2000).

- “Quality and Customer Satisfaction: What Factors Really Matter in Insurance?” (with Rob Hoyt) International Insurance Society meeting, Berlin, Germany (July 1999).
 - “An Integrated Study of Price, Quality, and Regulatory Differences in the Property-Casualty Industry,” American Risk and Insurance Association meeting, Boston, MA (August 1998).
 - “Does Regulation Affect Quality and Price in Insurance?,” (with Rob Hoyt), Southern Risk and Insurance Association meeting, Asheville, NC (November 1997).
 - “Pricing and Quality Issues in Insurance: Empirical Evidence,” (with Rob Hoyt), American Risk and Insurance Association annual meeting, San Diego, CA (August 1997).
 - “An Agency Theoretical Model of Benefit Plan Choice: Empirical Evidence,” (with Rob Hoyt) Southern Risk and Insurance Association meeting, Charleston, SC (November 1995).
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TEACHING

Honors and Awards

- Distinguished Member, NMSU Teaching Academy, 2007-2008.
- John M. Breen Fellowship in Insurance Teaching, 1995-96, 1996-97, 1997-98, James S. Kemper Foundation.
- Outstanding Graduate Teaching Assistant Award, 1997, University of Georgia.
- Graduate School Excellence in Teaching Award (Nominee), 1998, University of Georgia.

Pedagogical and Professional Training at NMSU

- Employee & HazCom Safety class - 2006
- Web CT Basics - 2006
- Institute for Technology Assisted Learning (ITAL) – 2007
- So You Want to Write a Textbook - 2007
- Integrating Active Learning Techniques into Your Lecture – 2007
- Tenure Review - Get a Head Start – 2008
- Engaging Students with “Clicker” Technology – 2008
- Is there a Fulbright in Your Future? – 2008
- “I Just Want to be Whelmed!” Maintaining a Vibrant Work Life – 2008
- Online Teaching Tips from Award-Winning Professors – 2009
- EndNote Web – 2009
- Migrating to Blackboard – 2009
- Enhancing PowerPoint for the Online Classroom and Beyond – 2009

- 15 Ways to Encourage Student Participation – 2010
- Creatively Engaging Online Students: Models & Activities – 2010
- Best Practices in Online Teaching – 2010
- 20–Minute Mentor - How Can I Learn Student Names? – 2011
- Let's Talk Online Teaching - Collaboration & Interactions with Canvas – 2012
- i>clicker2 Training – 2013
- SoftChalk Webinar – 2014
- Canvas Home Pages - 2014

Classes taught at NMSU

- Principles of Insurance (FIN 322) – traditional and online
- Employee Benefits and Retirement Planning (FIN 349)
- Life and Health Insurance (FIN 323)
- Property and Liability Insurance (FIN 324)
- Business Risk Management (FIN 326)

Classes taught at IWU

- Financial Management (BUS 303)
- Fundamentals of Business Decision Making (BUS 301/302)
- Independent Study (BUS 455)
- Internship in Industry (BUS 397)
- Introduction to Risk Management and Insurance (BUS 200)
- Investments (BUS 309)
- Life/Health/Social Insurance (BUS 307)
- Risk Management and Property/Liability Insurance Seminar (BUS 304)
- Special Topics in Risk Management (BUS 370)
- Seminar in Risk Management and Insurance (BUS 480)
- Risk Management of Global Natural Disasters (BUS 360)
- Money, Risk and the Bermuda Triangle – May Term 2004 Travel Course to NYC/Bermuda

PROFESSIONAL ENRICHMENT AND SERVICE

Professional Presentations

- Taught a course titled, “Environmental Risk Management” to undergraduate students at Universidad de LaSalle in Bogotá, Colombia (June 2014).
- “Risk Management and Insurance Studies at NMSU,” presentation at the Rio Grande Rotary Club (December 2009).
- “An Update on the Progress of the Insurance Program at NMSU,” presentation at the IIANM Continuing Education Southern Seminar (July 2007).
- “A Panel Data Analysis of Service Quality: Evidence from Homeowners Insurance,” (with Jin Park) presentation for the IWU Economics Department Brown Bag Workshop Series (April 2006).
- “Risk Management Issues for Small Businesses,” presentation for the McLean County chapter of the Service Corps of Retired Executives (SCORE) (August 2004).
- Conducted numerous financial investment seminars for various groups while an Investment Broker for a major securities brokerage firm (1988-1995).
- “History, Structure, and Regulation of Insurance in the United States,” presentation for insurance executives and government officials from Poland. Part of the USDA Cochran Fellowship Program in conjunction with Advance Trading Inc. (October, 2000).
- “Relationship Issues Involving Price and Service Quality in Insurance,” presented a seminar for actuarial science faculty and students at the *Instituto Tecnológico Autónomo De México (ITAM)* in Mexico City, Mexico (December, 1997).
- Conducted numerous financial investment seminars for various groups while an Investment Broker for a major securities brokerage firm (1988-1995).

University Service and Committee Positions – New Mexico State University

- University Faculty Senate, 2014 – present
- Long-Range Planning Subcommittee, 2014 – present
- NMSU Communicable Disease Planning Committee, 2014 – present
- Employee Council, 2013 – present
- Faculty Advisor, Gamma Iota Sigma, 2007 – 2013
- Faculty Advisor, NMSU DanceSport Team, 2009 – 2012
- Scholarship Committee, Department of Finance, 2007 – present

- Assessment of Learning (AOL) Committee, College of Business, 2010 – 2014
 - Assessment of Learning (AOL) Committee Chairman, 2013
- Undergraduate Committee, College of Business, 2006 – 2010

University Service and Committee Positions – Illinois Wesleyan University and Indiana State University

- Member, IWU Health Care Advocacy Committee, 2001 - 2005
- Member, IWU Council on Religious Life, 2003 - 2004
- External Member, IWU Math Department Search Committee, 2002 - 2005
- Member, IWU Asian Studies Committee, 2002 - 2006
- Member, IWU Committee on Diversity, 2002 - 2003
- Member, IWU Internship and Career Center Liaison Committee, 2002 – 2003, 2004-2006
- Faculty Advisor, Alpha Kappa Psi honorary business fraternity (Indiana State Univ. chapter), 1993
- Member, Alumni Relations Committee, School of Business, Indiana State University, 1992

Review and Editorial Service

- Reviewer, Financial Services Review, 2014 - present
- Moderator, APRIA annual meeting, session on Reinsurance – July, 2014
- Reviewer, Journal of Insurance Regulation, 2014 - present
- Reviewer, British Journal of Economics, Management & Trade, 2014 - present
- Guest Editor, “Risk Education Moving Forward,” Special Issue of the Journal of Risk Education – December 2013
- Discussant, SWFA annual meeting, session on Agency Conflicts and Governance – March, 2013
- International Advisory Board, Economic Review: Journal of Economics and Business, 2012 - present
- CPCU Journal Editorial Review Board, 2004 – 2013
- Associate Editor, Journal of Risk Education, 2004 – present
- Moderator, APRIA annual meeting, session on Insurance Markets – August, 2011
- Reviewer, Academy of International Business, Beijing annual meeting, 2006
- Reviewer, Journal of Developing Areas, 2004
- Reviewed Investment Analysis Text proposal (Routledge Economics Books, Taylor & Francis)
- Assisted with United Educator’s 2003 study titled, “Charging Back Costs of Risk: Lessons Learned From Those Who Have Taken the Plunge”
- Edited Chapter 19 titled, “Insurance Companies and Pension Funds” for 7th edition of the Financial Institutions, Markets, and Money textbook by Blackwell (Dryden Press)

- Reviewed Management text, 6th edition, by Stoner, Freeman, and Gilbert (Burrston House)
- Reviewer, *Academy of Finance*, MBAA annual meeting, 2005
- Reviewer for *Academy of International Business*, July 2005 meeting
- Reviewer for *Business Health Administration Association Proceedings*, March 2000 meeting
- Reviewer for *Ratemaking Discussion Papers*, Casualty Actuarial Society, 2001- 2004
Academic/Community/Industry Service
- Board of Governors, Asia-Pacific Risk and Insurance Association
- Family Member, Developmental Disabilities Planning Council – 2013 to present
- Director, Southern New Mexico Down Syndrome Families – 2010 to present
- External Examiner, Lingnan University (Hong Kong) – 2010 to present
- Chairperson, APRIA annual meeting, session on Life Insurance and Annuities – July, 2009
- Successfully applied on behalf of NMSU for the Robert P. Ashlock Adjunct Professor in Risk Management & Insurance, Griffith Foundation for Insurance Education Grant, 2008
- Successfully applied on behalf of NMSU for the Spencer Educational Foundation “Risk Manager in Residence” Grant, 2007 through 2011, 2013, 2014
- Leadership Las Cruces, Greater Las Cruces Chamber of Commerce – Class of 2008
- Attended AACSB Applied Assessment Seminar, 2008
- Successfully applied on behalf of IWU for the Spencer Educational Foundation “Risk Manager in Residence” Grant, 2005
- Successfully applied on behalf of IWU for the Robert P. Ashlock Adjunct Professor in Risk Management & Insurance, Griffith Foundation for Insurance Education Grant, 2005
- Member, Inter-Association Alliance Committee, University Risk and Insurance Association (URMIA), 2005 – 2009
- Discussant, MBAA annual meeting, session on P/E Ratios and Stock Indexes – March, 2005
- Moderator, ARIA annual meeting, session on Issues in Risk Management and Investments – August, 2004
- Financial Services Track Chair, Marketing Management Association, MBAA annual meeting, 2004
- Bloomington/Champaign Regional Coordinator, University of Georgia Alumni Assoc., 2003 – 2005
- Member, American Risk and Insurance Association Finance Committee, 2003
- Assisted with United Educators study on “Charging Back Costs of Risk,” 2003
- Faculty Advisor, Risk Management and Finance Society, 2000 – 2006
- Student Academic Advisor, 1999 – present
- Faculty Member, various student research honors thesis committees, 1999-2000, 2003-2004

- Coordinator/Liaison, risk management studies - internship, mentoring, and scholarship programs
- Member, American Risk and Insurance Association Program Committee, 2002
- Moderator, ARIA annual meeting, session on Insurer Organizational Form – August, 2001
- Member, Committee on Ratemaking, Casualty Actuarial Society, 1999 - 2005
- Discussant, AFS annual meeting, session on On-Line Instruction – October, 2000
- Moderator, ARIA annual meeting, session on Insurance Regulation – August, 1998
- Past President, Scholarship Chair, Terre Haute South Lions Club
- Consultant in claims case involving Davis Blueberry Farms and Professional Accounts Services
- Assisted Boy Scout Troop #19 (Bloomington-Normal) with Personal Management merit badge

Other Awards

- 1998 Sixth Annual National Essay Contest Winner (1st Place), sponsored by The Self-Insurance Educational Foundation, Inc. (SIEF), for paper titled, “Self-Funding Health Benefits Today”
- 1998 Inland Marine International Essay Contest Winner (2nd place), sponsored by the Inland Marine Underwriters Association, for paper titled, “A Changing Marketplace: An Obstacle or An Opportunity?”
- 1996 National Scholarly Paper Award Winner (1st place), sponsored by University Risk Management and Insurance Association (URMIA), for paper titled, "University Faculty Early Retirement Decisions: Implications for Employee Benefits"
- Recipient of E.T. Comer First-Year Graduate Student Scholarship, UGA, 1994
- Named to *Who's Who Among America's Teachers*, 2004/2005 edition
- Named to *Who's Who in Finance and Industry*, 1994/1995 edition
- Named to *Outstanding Young Men of America*, 1985 edition

BOOK AND WEB SITE REVIEWS

- Query, J. Tim, 2008, Risk Management and Insurance: Perspectives in a Global Economy, by Skipper and Kwon, *Asia-Pacific Journal of Risk and Insurance*, 2: 103-104.
- Query, J. Tim, 2007, Social Security Programs and Retirement Around the World: Micro-Estimation, by Gruber and Wise, *Journal of Risk and Insurance*, 74: 904-906.
- Query, J. Tim, 2002, Triple Bottom Line Risk Management, by Bowden, Lane, and Martin, *Strategic Finance*, 84: 23-24.

- Query, J. Tim, 2000, Managed Care: What It Is and How It Works, by Knight, *Journal of Risk and Insurance*, 67: 311-312.
- Query, J. Tim, 2000, Credit Risk Management, by Schaeffer, *Strategic Finance*, 81: 27-28.
- Query, J. Tim, 1998, Controlling Unemployment Insurance Costs: The Employer's Comprehensive Guide to the UIC System, by Donnadieu and Schuler, *Journal of Risk and Insurance*, 65: 528-530.
- Query, J. Tim, 1998, The Financial Services Revolution, by Kirsch, *Financial Services Review*, 6: 221-223.
- Query, J. Tim, 1997, American Risk and Insurance Association (ARIA) home page web site review, *Financial Services Review*, 6: 152-153.
- Lee, Ryan and Tim Query, 1997, Risk Management and Insurance (7th ed.), by Pritchett, Schmit, Doerpinghaus, and Athearn, *Financial Services Review*, 6: 295-296.
- Query, J. Tim, 1995, Pension Funding & Taxation: Implications for Tomorrow, by Salisbury and Jones, *Journal of Risk and Insurance*, 62: 801-803.

INTERVIEWS AND QUOTATIONS BY THE MEDIA

- Orange County Register (Los Angeles), impact of new California law allowing undocumented immigrants to obtain a driver's license (2014)
- Nerddville web site (San Francisco), reasons for uninsured motorists (2014)
- Fox News (Chicago, bureau), undocumented immigrant drivers license law and its impact on highway safety (2012)
- Fox News Latino, undocumented immigrant drivers license law fails to boost number of insured (2012)
- *Las Cruces Bulletin*, NMSU studies driver's license controversy (2011)
- *Deming Headlight*, NMSU studies driver's license controversy (2011)
- *Las Cruces Sun-News*, NMSU studies driver's license controversy (2011)
- KSFR Santa Fe Public Radio, NMSU studies driver's license controversy (2011)
- KRQE News 13 Albuquerque, NMSU studies driver's license controversy (2011)
- *The Round-Up*, NMSU studies driver's license controversy (2011)
- *Las Cruces Bulletin*, why new reform has entrepreneurs feeling skittish (2010)
- *Las Cruces Bulletin*, getting youth excited about insurance (2009)
- *Newhouse News*, retirement anxieties prompt fresh look at annuities (2004)
- WJBC radio, effect of manager changes on mutual fund performance (2003)

- WGLT National Public Radio, portfolio management turnover at mutual funds (2003)
- *The Sacramento Bee*, public claims adjusters (2003)
- *The Argus*, panel on licenses, designations, and professional certifications (2003)
- *The Journal News* (White Plains, NY edition), increases in municipal insurance rates (2002)
- *The Journal News* (Westchester, NY edition), effect of terrorism on insurance premiums (2002)
- *Business Insurance*, collegiate risk management programs (2002)
- *Pantagraph*, future outlook for State Farm insurance (2002)
- WMBD-TV (CBS affiliate), excluding terrorism from commercial policies (2002)
- WGLT National Public Radio, severe stock market correction (2000)
- *Decatur Herald and Review*, women and investing (2000)
- *Associated Press*, fraud and insurance runners (1998)
- *Terre Haute Tribune Star*, financial planning in your 20s (1992)
- *Spencer Evening World*, stock market crash (1987)
- *Spencer Evening World*, utility stocks and nuclear power plants (1984)
- *National Investor News*, stock recommendations (1983)

MEMBERSHIPS

Alpha Kappa Psi Business Fraternity	Casualty Actuarial Society (Academic Correspondent)
Asia-Pacific Risk and Insurance Association (Board of Governors)	University Risk Mgt & Insurance Association
Beta Gamma Sigma Honor Society	Western Risk and Insurance Association
