Our students come here often from modest financial backgrounds knowing their ultimate success means working hard to afford college and applying their best academic effort. They leave with a fine education and, combined with the strong work ethic common among our students, most become very successful in their professions.

I hear on a regular basis from many alumni that they attribute much of their success to the sense of community and family that we have at NMSU and the College of Business. For many students, past and present, important members of that family include our faculty. Our students value faculty members’ knowledge, expertise and accessibility in preparing them for the “real” world.

I often come across alumni who are successful in the business world, sometimes outshining their peers who attended more “prestigious” universities. The reason? Our students receive the majority of their education from experienced college and tenure-track faculty, not just teaching assistants, as is often the case in very large universities. This is one of the main reasons why our faculty members mean so much to our students.

Take the example of Lionel Haight, a former College of Business professor and head of the accounting department whose career at NMSU spanned 45 years. He assigned so much homework, his students couldn’t go out on Saturday or Sunday – they would work all day and night on their assignments. While students hated it, Haight was the only professor who taught the class. If you run into a Lionel Haight-trained student today they will tell you, “I am what I am because of that man.” Read inside about Mike and Judy Gray Johnson’s exceptional gift to create the Lionel Haight Accounting Professorship. I would be remiss if I didn’t ask you to help with this worthy project.

Our college has some of the best faculty and staff members at NMSU and in higher education. Together, we’ll continue to make a difference in our students’ lives and take the college and university to new heights.

Now, on to another great year!

Garrey E. Carruthers, Dean
College of Business
The nation's debt crisis, national security and health care reform were the hot-button topics experts addressed at the 2011 Domenici Public Policy Conference.

"Under the leadership of Sen. Pete Domenici and the NMSU Domenici Institute Advisory Committee, we assembled an outstanding lineup of national leaders to discuss very topical policy issues, to include the competitiveness of U.S. education, health care reform, the national debt and national security — all issues that the senator has championed for many years," said Garrey Carruthers, dean of New Mexico State University's College of Business and director of NMSU’s Domenici Institute.

Among those who spoke at the conference were former U.S. Sen. Thomas A. Daschle, New Mexico Gov. Susana Martinez, and retired Air Force Gen. Michael Hayden, former director of the National Security Agency and the Central Intelligence Agency.

This year, Domenici also provided his thoughts on the national debt along with Alice M. Rivlin, a senior fellow in the Economic Studies Program at the Brookings Institution. Domenici and Rivlin co-chair the Bipartisan Policy Center’s Task Force on Debt Reduction.

“The task force supported raising the debt ceiling promptly and mandating actions to put the federal budget back on a sustainable path,” Domenici said. “We also proposed a tough enforcement mechanism with any debt ceiling legislation in order to build bipartisan confidence among members of Congress that future deficit cuts will actually occur.”

The conference closed with the premiere of a documentary on Domenici’s life in public office. The documentary captures the legacy of Domenici’s accomplishments and serves as testimony to New Mexico’s participation in issues of national importance.

Now in its fourth year of hosting the conference, the Domenici Institute is named after New Mexico’s longest-serving U.S. senator, Pete V. Domenici. Every year, the conference brings together some of the country’s top experts to discuss a variety of important issues facing the nation.

For more information about the Domenici Institute, as well as webcasts, photos and other materials from previous conferences, visit domenici.nmsu.edu.

For more information on giving opportunities to the Domenici Institute or to sponsor the 2012 Domenici Conference, please contact Andrea Tawney, atawney@nmsu.edu or 575-646-4917.
A quarter-million dollar gift from longtime New Mexico State University supporters Mike and Judy Gray Johnson will help create the Lionel Haight Professorship in Accounting at NMSU’s College of Business.

“We’ve been very supportive of the university,” said Judy Gray Johnson, who majored in accounting at NMSU before later transferring to the University of Houston. “My husband and I both received a great education at NMSU, and wanted to do something to give back.”

Johnson went on to be a certified public accountant and later the financial director for the city of Houston. She said what she learned about accounting during her time at NMSU set a foundation for her later success. Her husband, Mike, studied geological sciences at NMSU and went on to work for ConocoPhillips.

Haight, a former NMSU professor and head of the accounting department, died in 1998. Known for his demanding yet supportive teaching style, he had a 45-year career at NMSU from 1927-1972. He was named accounting department head in 1964 in the newly formed College of Business Administration and Economics and, for a time, was the college’s only accounting professor.

“He was encouraging and knew students could achieve success, but it meant working hard,” Johnson said. “We hope this gift will encourage others to make similar contributions to the university.”

The goal is to eventually turn the professorship into a $1 million chair. Several NMSU alumni have already contributed toward that end and fundraising is continuing.

Scribner gifts stock transfer to new professorship

Efforts to convert the Lionel Haight Professorship in Accounting into an endowed chair are in full swing, and leading the charge is Ed Scribner, head of the accounting and information systems department.

Following the initial $250,000 gift from NMSU supporters Mike and Judy Gray Johnson, Scribner and assistant dean for development Andrea Tawney began working on raising $1 million. While the chair is still down the road, the professorship is expected to be in place by next fiscal year.

“Ed is leading by example when it comes to meeting the challenge of raising funds for his department,” Tawney said. “The first week I started, Ed and I got working on developing ways to increase the Lionel Haight Professorship. Ed immediately arranged for a stock gift transfer to pave the way for other donors, alumni and faculty to contribute.”

Haight was known to be “tough as nails” with his students; however, this led many of his former students to be very successful in their practice, Scribner said.

“What really stuck with people was the work ethic that Haight built into them or keyed them into their own deep-seated work ethic that they didn’t realize they had,” he said. “They started to see how successful they could be by applying themselves and through the discipline they were encouraged to have.”

Take the challenge!

In addition to establishing the professorship, Mike and Judy Gray Johnson recently announced the “Judy Johnson Challenge.” The Johnsons will match gifts up to $100,000 over the next two years. The goal? Raising the additional $750,000 needed to turn the professorship into an endowed chair.

Now is the time to make a difference! Your gift will be matched dollar for dollar toward reaching the accounting department’s priority initiative. Be a part of establishing the first endowed chair for the Department of Accounting.

To make a secure online tax-deductible contribution, please visit giving.nmsu.edu/haight.html.
Scholarship established in memory of alumnus

Jeff Gomez, 34, an El Paso native and 2000 graduate of New Mexico State University’s PGA Golf Management program, died on June 1, 2011. Within weeks of Gomez’s death, friends, family and NMSU alumni raised more than $12,000 to establish a memorial scholarship in his name. A golf tournament to raise funds for the scholarship took place in August.

“Jeff was a great student and friend,” said Pat Gavin, director of the golf management program.

The golf tournament, hosted by the golf management program, teed off at the Vista Hills Country Club in El Paso. Gomez’s parents, Raul and Gail Gomez, attended the event.

Total fundraising efforts have now reached $23,000 since the tournament.

For more information on the scholarship, please contact Pat Gavin at 575-649-8993.

Golf management program director wins regional award

Pat Gavin, director of the New Mexico State University Professional Golfers Association Golf Management™ Program, once again won the regional PGA Horton Smith Educator Award.

Gavin has received this honor 11 times in the past 14 years for his commitment to educating current and future professional golfers. Recently, he was selected as the runner-up for the national Horton Smith Educator Award.

“The influence Gavin has on our students is unbelievable,” said Joshua Salmon, assistant director of the golf management program. “I have never seen a time where he would not go above and beyond to help a student reach their full potential. His focus has always been students first.”

Gavin has been the director of the nationally recognized program for 18 years. NMSU, one of the first three universities in the United States to offer a PGA program, ranks among the top five schools in the nation for program enrollment and also leads the country in Playing Ability Test statistics. Eighty percent of NMSU students enrolled in the program pass the exam; the highest percentage in the country, Gavin said.

Gavin has also been published in two marketing textbooks as a contributing writer and as an interviewee and reviewer in several other textbooks about sports marketing and the golf industry. He has been teaching marketing courses specific to the golf industry since the spring semester of 1994 at NMSU.

Family preserves legacy through an endowed scholarship

The family of Michael Douglas Swift ’81, who passed away in late 2008, honors his legacy with an endowed scholarship in the College of Business. The scholarship, established soon after his death, supports a New Mexico student enrolled full-time in the college.

The son of a naval officer, Swift lived in California, Hawaii and Nebraska before the family settled in Albuquerque when he was 8 years old.

He graduated from Sandia High School in 1976 and enrolled at New Mexico State University. During his sophomore year, Swift decided to major in business and graduated in 1981 with a degree in business administration. He worked for many years as an associate buyer with Sperry Defense Systems. During that time he earned his MBA from Webster University, graduating at the top of his class.

In 1993, he joined the manufacturing production control unit of Intel, based at Rio Rancho, N.M. Swift became planning manager of Fab 11X, supervising a team of 15–20 people. As an Intel volunteer, Swift worked with United Way of Central New Mexico and the Roadrunner Food Bank.
John and Susan Long, both College of Business alumni, graduated in December 1976 and married in January 1977. John graduated with a BBA in accounting and Susan with a BBA in finance; both are CPAs.

John has been at JDW Insurance as CFO and COO since 1986 and now owns part of the agency. He has been a member of the NMSU Foundation board for the past 10 years and a member of the Investment Committee and Chair of the Board for two years. Currently, he chairs the Entrepreneurial Committee, NMSU Foundation and serves on the college’s Business Advisory Council. The foundation honored him with the Spirit of Service award in 2010.

Susan’s career spanned 25 years in the savings and loan/banking industry and three years in a home health agency. She began as a bookkeeper, steadily moving up the ladder to serve as CFO for the organizations she worked for. She “self-retired” in 2005 to spend more time with her family, travel and play golf.

Susan volunteers at NMSU and in the El Paso community. She is a member of the NMSU President’s Associates, a past member of the Business Advisory Council and has assisted the college with judging student presentations in class.

The Longs have made gifts to the Dean’s Excellence Fund in the college and to the Lionel Haight Professorship in Accounting. For their unrestricted gift, the Dean’s Suite in the College of Business was named for John and Susan Long in October 2009.

Margaret Hardin graduated with High Honors and Distinction in University Honors from New Mexico State University in 1994, where she earned a Bachelor of Business degree in Economics and Business Computer Systems. Hardin is also a certified managerial accountant (CMA) and received the Robert Beyer award on the CMA exam in 1999.

In July 2007, Hardin was promoted to president and chief operating officer of Munchkin, Inc. Munchkin, one of the leading juvenile products manufacturers in the U.S., as well as offices in five other countries, celebrated its 20th anniversary in 2011.

During her tenure, Hardin has overseen acquisitions/divestitures, equity transactions, global expansion, new product launches and employee growth.

She served as chief financial officer of Munchkin, Inc. from 2000 to 2007 and served on the board and audit committee of Iomega (NYSE listed) from 2004 to 2008.

Prior to joining Munchkin in April 2000, she served in various roles at Procter & Gamble. She worked on restructuring initiatives and new product launches from 1996 to 2000. Munchkin was awarded the 2010 Partner of Excellence from Target Retail Stores.

Hardin joined the Young President’s Organization (YPO), Los Angeles chapter in 2008. A global organization with more than 17,000 members, YPO is focused on creating better leaders for tomorrow. She now serves on the board of her chapter and participates in conferences around the world. She was a nominee for the Los Angeles Business Journal’s 2007 Women Making a Difference Award.
Wimberly

Individual and Corporate Traders’ Awards

Herbert “Herb” Wright Wimberly, Jr., a Professional Golf Association Class A professional golfer, started golfing at age 12. He attended the University of New Mexico and was the medalist in the first Tucker Collegiate in 1955. In 1957 he won medals at the Skyline Conference Championship, leading the UNM Lobos to the team title and was then hired as UNM's assistant coach and assistant golf professional.

In 1962 Wimberly began his 31-year tenure at NMSU as head golf coach and golf professional. His teams maintained high levels of achievement, winning six Missouri Valley Conference championships, one Big West title and hosting the 1968 NCAA Golf tournament and 1990 NCAA West Regional Golf Championship. He coached both All-American Golf Teams that played in the first International Collegiate Golf Matches in Japan.

Eighteen of his players achieved All-American honors and Larry Beem ’64 and Ben Kern ’68 were named as first team All-Americans. Many of his golfers have gone on to play on tour.

In 1988, Wimberly and his brother, Guy, brought the PGA Golf Management™ program to NMSU, one of three institutions selected to host the PGA-certified major.

He has received many honors, including Hall of Fame awards from NMSU in 1985, UNM in 1957 and the Golf Coaches Association of America. He received a lifetime achievement award from the PGA Sun Country Section in 2003 and the Rolex-Golf Coach’s Association Honors’ Award in 1997. He was selected as Coach of the Year six times by the Missouri Valley Conference and once by the Big West Conference.

Wells Fargo is the largest bank in New Mexico with more than 24 percent of market share, according to the Federal Deposit Insurance Corp. Wells Fargo New Mexico has nearly 1,800 team members working at 96 community banking stores in 53 communities.

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with $1.3 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 stores, 12,000 ATMs, the Internet (wellsfargo.com and wachovia.com), and other distribution channels across North America and internationally.

2011 Distinguished Alumnus: Todd L. Bisio

Todd L. Bisio received his bachelor’s degree in business administration and financial management from NMSU in 1994 and was a graduate of the Entrepreneurial Leadership Excelerator (ELE) Program in 2005.

Bisio is a recognized business and community leader in the state of New Mexico and is a founding contributor of two small business start-up companies in Albuquerque.

He has been the president, treasurer and a board member for Qynergy Corp since April 2006. Qynergy is an Albuquerque-based high tech development company focused on power and energy and radiation detection technologies for U.S. defense applications.

In May 2011, he became the chief financial officer of the Wave Wellness Network, a New Mexico 501(c)(3) public charity which enables people to volunteer their time, talent and treasure to the community. The vision for the WWN is to grow this “Volunteer Community” so people will be able to access trustworthy competent mentoring relationships in the areas of economic development, healthcare and education.

Bisio has served on various boards and other leadership committees over the last several years. He currently sits on the National Multiple Sclerosis (MS) Society, Rio Grande Office Leadership Council. After being diagnosed with MS in 2006, he made a very personal and spiritual commitment to serve the community of those living with MS. He has attended the National Public Policy Conference in Washington D.C. and has been a distinguished speaker for regional MS meetings.

His other community activities include being the Elder of Group Life for Sandia Presbyterian Church (SPC) and a member of the SPC Pastor Nominating Committee, a member of the Albuquerque Hispano Chamber of Commerce and a member of the North I-25 Association.

Bisio has been married to his wife, Allison, since July 2001. They have two children, Jaden and Avery. Bisio has received various awards, honors and invitations to speak on topics ranging from business management to spiritual wellness training to coping with life-changing adversity.
A total of $20,000 in scholarship money is going to New Mexico State University students thanks to money raised at the 17th Annual Scholarship Golf Tournament held by New Mexico Mutual and Independent Insurance Agents of New Mexico.

The Albuquerque tournament attracted many in the insurance industry, providing an opportunity for people to exercise, socialize and raise money for a good cause.

Of the money raised, $10,000 went to scholarships in NMSU's Risk Management and Insurance Studies program, the oldest and largest program of its kind in the mountain states region.

“I think this is at least the fifth year we have received $10,000 toward risk management and insurance scholarships for our students,” said Tim Query, finance professor and chairholder of the Mountain States Insurance Group Endowed Chair for the Study of Insurance and Financial Services. “The support of IIANM and New Mexico Mutual has been very important to the growth and success of our program.”

Also, $10,000 was raised for an individual award that went to Victor Saenz, an NMSU student studying computer animation.

“It was nice to see an NMSU student receive the award,” Query said. “I'm sure his family really appreciates the financial assistance with his education.”

New Mexico Mutual is the largest provider of workers' compensation insurance in the state. It raises money through the tournament for individuals and families who have suffered from a work-related accident.

Alumna honors mentor and father with separate endowments

For a person who didn't think she wanted to attend college, Ermelinda Quintela '88 '93 has forged an amazing bond with New Mexico State University that goes beyond the four degrees she earned from the university.

It started while she was in high school and working for Western Commerce Bank in Carlsbad. Don Kidd, the bank president and the man she views as her mentor, asked what her plans were for college. When she told him she didn’t think college was for her, he began his “sales pitch” on the importance of education and preparing for the future.

Soon she had a scholarship to attend NMSU Carlsbad where she was encouraged to “start with the basics.” Success there led her to transfer to the Las Cruces campus and the College of Business. Her first declared major was finance but her advisors encouraged her to major in accounting as well. She earned degrees in both areas in 1988.

Quintela's career includes positions with El Paso Electric; Arthur Andersen Accounting, Albuquerque; and State National Bank (formerly Sierra Bank) in El Paso and Las Cruces. She earned her certified public accountant status in 1991 and a master's of accountancy from NMSU in 1993. She is currently the associate athletic director for business and finance at NMSU.

Quintela champions all things Aggie. “I loved being in the classroom,” she said. “I also love visiting with other alumni and hearing their stories about the impact NMSU had on their lives.”

She turned her loyalty into strong financial support and created an endowment honoring Don Kidd in the college. She will soon start another one to honor her father, Ramon Quintela, whom she describes as a “doctor of mechanics.”

Golf tournament results in green for NMSU students

A total of $20,000 in scholarship money is going to New Mexico State University students thanks to money raised at the 17th Annual Scholarship Golf Tournament held by New Mexico Mutual and Independent Insurance Agents of New Mexico.

The Albuquerque tournament attracted many in the insurance industry, providing an opportunity for people to exercise, socialize and raise money for a good cause.

Of the money raised, $10,000 went to scholarships in NMSU's Risk Management and Insurance Studies program, the oldest and largest program of its kind in the mountain states region.

“I think this is at least the fifth year we have received $10,000 toward risk management and insurance scholarships for our students,” said Tim Query, finance professor and chairholder of the Mountain States Insurance Group Endowed Chair for the Study of Insurance and Financial Services. “The support of IIANM and New Mexico Mutual has been very important to the growth and success of our program.”

Also, $10,000 was raised for an individual award that went to Victor Saenz, an NMSU student studying computer animation.

“It was nice to see an NMSU student receive the award,” Query said. “I'm sure his family really appreciates the financial assistance with his education.”

New Mexico Mutual is the largest provider of workers' compensation insurance in the state. It raises money through the tournament for individuals and families who have suffered from a work-related accident.

Share your news!

College of Business alumni are encouraged to send announcements of any recent awards, honors and/or professional accolades and promotions to be shared on the college website in the future. Recognitions should be awarded between the current date and September 2012. Please send information (your name, the name of the award, the name of the organization that presented it to you and a picture if you have one) to Andrea Tawney, 575-646-4917 or atawney@nmsu.edu.

Connect with us

Keep current with all that is happening at the college. Friend us on Facebook!

www.facebook.com/groups/COB.NMSU
Having trouble finding a job? It may be easier to create one instead. New Mexico State University’s Arrowhead Center is already helping a handful of students and recent graduates get their ideas off the ground, plus there’s room for more.

Earlier this year, the Arrowhead Center created Studio G, the first business incubator in New Mexico targeted toward college students at any level from all academic disciplines. Since February of 2011, two clients, one profit and one nonprofit, have joined the operation.

“It’s important to really get students to think outside the box as to what they want to do with their career,” said Sara Pirayesh Sanders, entrepreneurship director for the Arrowhead Center. “I think the most important thing we provide is mentorship, aimed at helping students grow businesses.”

She said a recent study showed companies coming out of an incubator are 84 percent more likely to succeed than those that do not.

“I’m really excited about this,” said Brittain Catron, an MBA student at NMSU working to bring “The Jimmy Hook,” a utility hook designed by his grandfather, to market. “I know it’s tough out there and the chances of new businesses flourishing are small, but this program will hopefully help me make fewer mistakes along the way.”

Studio G’s other tenant is La Semilla Food Center, a nonprofit business working to build a sustainable food system in the Paseo del Norte Region of Southern New Mexico and West Texas.

Studio G is open to current NMSU students from all majors and those who have graduated within the past five years. The application process is ongoing, with innovative ideas more likely to be selected. Applicants should have at least a two-person operation. After an applicant is selected, they will receive workspace, phone and Internet lines, a conference room and other administrative resources needed to start a business. The most valuable resource, however, is the mentoring and networking opportunities that surround the program. In return, students must be willing to dedicate 10 hours a week to their operation.

“We’re looking for ideas across all disciplines,” said Marie Borchert, an educational specialist for Arrowhead Center. “From students interested in starting a technology business to an art student interested in opening an art studio – we encourage all students interested to apply.”

The selection process is competitive, with a limited number of spaces available. For more information, call 575-646-7036 or email npirayes@ad.nmsu.edu. You can also log on at studiognmsu.com.
Business college names Tawney assistant dean for development

In June 2011, Andrea Tawney was named assistant dean for development at New Mexico State University’s College of Business.

“I am pleased Dr. Tawney accepted our offer,” said Garrey Carruthers, dean of NMSU’s College of Business.

Tawney brings several years of experience in successful development and grant-writing work with her to the university, with eight years of experience as an administrator and faculty member at the University of Arizona and Texas Tech University’s Health Sciences Center. She served as a fundraising and grants consultant for a number of colleges, universities and hospitals.

“The researcher I worked for received a grant from a private foundation and I was able to see first-hand what a huge impact those dollars made on the lives of cancer patients and their families,” Tawney said. “I knew that I wanted to work in development because I enjoyed seeing the immediate and positive impact of private gifts.”

Tawney said she was attracted to NMSU because of its diverse population of students, faculty and staff. She noted NMSU’s high quality education and research, the cultural diversity and natural beauty of the area and the potential impact that can be made through private gifts and donations.

Originally from Sacramento, Calif., Tawney has spent most of her adult life in the Southwest, including serving active duty for the Air Force in Tucson, Ariz. She earned a bachelor’s degree in justice systems, policy and planning and a master’s in education from Northern Arizona University. Her Ph.D. is in higher education from Texas Tech University, with a focus on the predictors of academic success for first-generation college students.

NMSU endowment earnings outpace peers

Like many university endowments across the country, the New Mexico State University Foundation endowment saw increased returns in 2010 and averaged higher returns than many endowments of a similar size, according to a joint study released in February 2011 by the National Association of College and University Business Officers and the Commonfund Institute.

Average annual total net returns for institutions having endowments of $101 million-$500 million for fiscal year 2010 was 11.9 percent. For that same time period, the NMSU Foundation return was 13.5 percent. The endowment in total is valued at $154 million.

The 2010 NACUBO-Commonfund Study of Endowments (NCSE) gathered data from 850 U.S. colleges, universities and affiliated foundations. The average return for endowments of all sizes also was 11.9 percent, which is in sharp contrast to the -18.7 percent reported during fiscal year 2009.

“The NMSU Foundation’s asset allocation model is heavily weighted to domestic stocks, international equities and fixed income. Only 21 percent is invested in the alternative market, a common practice among endowments of NMSU’s size. NMSU’s spending rate, as a percentage of beginning market value, was 4.9 percent, which compares closely to the 4.5 percent overall average for all institutions participating in the study.”

“The Foundation’s Investment Committee has established a sound investment policy and asset allocation model appropriate for endowments of our size,” said Dennis Prescott, Foundation president. “We will continue to look for ways to add value to the portfolio while appropriately managing downside risk.”

For additional information about the NMSU Foundation, visit foundation.nmsu.edu.

College quick facts

Academic Year 2010-2011

Undergraduate Enrollment

Gender

Men........................................... 1,108
Women....................................... 848

Ethnicity

Two or more races..........................8
American Indian/Alaskan Native .......65
Asian ......................................... 31
Black/African American ............... 68
Hispanic ..................................... 885
Race and/or Ethnicity Unknown ......130
White ......................................... 700
Non-resident Alien .........................79

Graduation Data

Bachelor’s degrees

Accountancy................................. 70
Economics................................. 24
Finance ..................................... 63
General Business ......................... 82
Information Systems .................... 24
International Business ................. 11
Management .............................. 85
Marketing .................................. 80

Master’s degrees

Accountancy................................. 19
Agricultural Economics ................. 4
Business Administration ............... 109
Economics ................................. 11
Applied Statistics ....................... 3
Student groups excel at competitions

New Mexico State University’s Finance Management Association chapter won fifth place overall during their first national FMA Finance Leaders’ Conference and Competition last spring.

“The members of the [finance] club decided to re-charter to a more relevant, international organization where we could network and compete with chapters across the nation,” said Patrick Waggoner, president of FMA.

The NMSU chapter competed against 35 teams from 50 chapters from across the country, landing in the top 15 percent and beating teams from Arizona State University, California State University-Fresno, Florida State University, UTEP and UNM. The annual competition consisted of a 25-question test that teams work together to solve. The participants spent several months preparing. Members of the winning NMSU team were: Jing Gao, Dongcao (Martin) Wu and Blaine Baggao.

“Being a member of FMA is a great opportunity to become part of an organization that has the ability to travel and compete as well as network with professionals and fellow students,” Waggoner said.

NMSU’s local FMA chapter is part of the Financial Management Association, an international organization dedicated to developing and disseminating knowledge about financial decision-making.

The Native American Business Student Association (NABSA) of New Mexico State University achieved success at the 17th Annual American Indian Business Leaders (AIBL) National Conference. The national conference featured networking sessions, the Xtreme Entrepreneurship Tour, business forums, educational and motivational speakers and competitions between participating AIBL chapters from across the country. Among the participating colleges and universities were Arizona State University, Diné College, Fort Lewis College, Salish-Kootenai Community College and the University of New Mexico.

NMSU’s NABSA entered the Job Application Competition, sponsored by the Central Intelligence Agency. Travis Snyder, Vincent Tsosie Jr., Cheyenne American Horse, Ritchie Eriacho and Dana Nez submitted cover letters and résumés for mock positions for business, finance and marketing. Mock interviews after preliminary eliminations were scheduled for each of the NABSA participants. Winners were chosen after grueling interviews with representatives from the CIA. Each first-place winner received a trophy, a $1,000 scholarship and a Pendleton notepad. The second-place winner received a $750 scholarship and a Pendleton address book.

NMSU NABSA winners were:

- First place, Internship Division: Cheyenne American Horse
- Second place, Internship Division: Vincent Tsosie, Jr.
- First place, Professional Division: Dana Nez

Alumni and donor giving is essential to the success of our students and growth of the College of Business. For more information on ways to give, please contact Andrea Tawney, 575-646-4917 or atawney@nmsu.edu. You can also make a secure online contribution at fndforms.nmsu.edu/giving.php.

New Administrators, Faculty and Staff

Dr. Andrea Tawney
Assistant Dean for Development

Gena Bermudez
Administrative Assistant to Dean Carruthers

Dr. Shixin Li
Visiting Scholar in accounting from Chongqing University, China

Dr. Mingming Pan
Assistant Professor, Economics, Applied Statistics and International Business

Dr. Violeta Diaz
Assistant Professor, Finance

Dr. Steve Elias
Interim Department Head in Management

Adela Castro
Administrative Assistant in Management

Cindy Blume
Program Manager, Center for Public Utilities

Sara Patricolo
Program Manager, Domenici Institute

Retirees

Jeanette Walter
Associate Director, Center for Public Utilities

Department Name Change

The Department of Economics and International Business has changed to the Department of Economics, Applied Statistics and International Business.
Business Advisory Council Members

Christine Aguilera
Sky Mall

Lynn Allen
Molina Healthcare of New Mexico

Leonard Armstrong
Merrill Lynch

Rick Baldridge
ViaSat, Inc.

Norm Becker
New Mexico Mutual

A.D. Bowen

Paul Boushelle
Retired, Wells Fargo

Dino Camuñez
First Western Trust Bank

John Carey
New Mexico CPA Society

Robert D. Chelberg
U.S. Army Retired

Michael Cheney
Strategic Management Partners

Michael Clute
GenCon Corp.

Laura Conniff
Mathers Realty, Inc.

John Cordova
Coca-Cola

Floyd Correa
ASRC Communications, Ltd.

Everett Crawford
First American Bank

Julie Dill
Union Gas

Linda Doubrava
KPMG

R. Clay Doyle
El Paso Electric

G. Carl Everett
Accel Partners

Jed Fanning
First Community Bank

Ken Garrett
Grant Thornton

Andres M. Gutierrez
Family Health Centers of San Diego

Brandon Haines
Clifton Gunderson, LLP

Ben H. Haines, Jr.

Dan Hicks
White Sands Missile Range

Jim Holder
PowerHealth OnDemand

Berna Holzman
Wells Fargo

Jerean Hutchinson
La Posta de Mesilla

Judy Johnson
Retired, City of Houston

Kevin R. Johnson
Juniper Networks

Shari Jones
ProLogis

Arturo Jurado
Jurado Farms

Chris Knackstedt
St. John’s Health System

Raymond L. Kysar
Kysar Insurance Agency, Inc.

John Long
JGW Insurance

Edward Lujan
Manuel Lujan Insurance

Joe Lujan
Manuel Lujan Insurance

Roy W. Mall
Lava Flow Ventures, LLC

Thomas McCarthy
Jones Lang LaSalle Americas, Inc.

Beverlee McClure
Association of Commerce & Industry

Dave McCollum
The Las Cruces Bulletin

Sherman McCorkle
Sandia Science & Technology Park Dev. Corp.

Travis Melham
Executive Services LLC

Kari Mitchell
Las Cruces Machine & Manufacturing

William D. Myers
Starz Entertainment

JoLou Ottino
Media Works

John Papen
Retired, Wells Fargo

Kelly Peña
Disney

Mike Rogers
Goodmail Systems

Paulina U. Salopek
Salopek Farms

Maria Schick
ConocoPhillips

Jerry Smith
Laguna Development Corp.

Daniel Sosa
Retired, Supreme Court Justice

Sidney Strebeck
Strebeck Auto Group

Tom Tarasoff
Retired, TTech Consulting Services

Jennifer Taylor
Retired, NMSU

Adolpho Telles
Retired, KPMG

Ralph Torres
Law Office of Ralph G. Torres

Kerry Weems
Vangent, Inc.

James Wetherbe
The Wetherbe Group

Debra Wiest
Concrete Designs, Inc.

Peyton Yates
Santo Petroleum

We appreciate your leadership and commitment to the College of Business!