NEW MEXICO MUTUAL GROUP PLEDGES $250,000 TO NMSU INSURANCE PROGRAM

On May 28th the Board of Directors of New Mexico Mutual Group pledged to give an additional $250,000 to the New Mexico State University Insurance program over the next five years. This is in addition to the $100,000 already given to NMSU. Part of the grant will be used for operating expenses of the Center and the balance will go to the Center Endowment. We are very grateful to New Mexico Mutual for their generous contribution.

NMSU GRADUATES JOINS THE INSURANCE INDUSTRY

We are very pleased to report that three of our May 2006 graduates have joined the insurance industry.

NMMG recently began a new training program for recent college graduates and hired Aaron Scheps, as its first trainee. He is currently rotating through the different departments at NMMG.

Richard Paul Martinez is working as a benefits counselor doing group enrollments. He is living in Las Cruces and traveling throughout California, Texas, and Arizona. Richard was the first person to complete the Minor in Insurance at NMSU.

Andrew Valencia has joined USI Holdings and is starting his training at their New York location. He will eventually be a producer at one of their offices.

ACADEMIC PROGRESS

During the spring semester we offered two classes in Insurance, with a combined enrollment of 64 students. We currently have ten students who are enrolled in the
Minor in Insurance, which was started in January 2006. We had two students who completed the requirements for the minor in insurance and graduated in May.

During the fall semester we will be offering three classes in Insurance. Tim Query will be teaching Property/ Casualty Insurance and Employee Benefits/Retirement Planning. Al Berryman will be teaching Principles of Insurance.

SCHOLARSHIPS

We were able to award $15,800 in scholarships to 13 insurance students for the 2006-2007 academic year. The major sources of our scholarship funds for this year were the NMMG/IIANM Golf Tournament, Kinney Insurance Agency and the New Mexico Claims Association.

The Outstanding Insurance Student Award of $5,000 was given to Kecia Bradley. Kecia is majoring in Agricultural Economics with a Minor in Insurance. She has a GPA of 3.63 and is currently doing an internship at General Insurance Agency in Clovis. She is a graduate of Clovis high school and will graduate in May 2007.

Other scholarship recipients include:

- John Sebesta  Albuquerque
- Morgen Wright  Las Cruces
- Bryan Keele  Las Cruces
- Angela Geiss  Farmington
- Rosalba Quezada  Las Cruces
- Diana Telles  Las Cruces
- Carrie Parker  Hobbs
- Nicole Montgomery  Albuquerque
- Brenda Enriquez  Las Cruces
- Janette Neal  Santa Theresa
- Marc Montoya  Las Cruces
- Jordan Garcia  Deming

The majority of our students are working while attending college and these scholarships are extremely helpful to them. Scholarships are also one of our best recruiting tools to interest students in considering the insurance industry as a career choice.
We will be starting a new “Adopt an Insurance Student” program this year. Companies or individuals who wish to assist a student who is studying insurance will provide a scholarship of $2,500 and also help mentor the student in exploring careers opportunities in insurance. If you are interested in helping a student please contact Al Berryman.

SUMMER 2006 INTERNS

We have six students who are working as interns in the insurance industry this summer. We ended up with an interesting variety of locations and companies this year.

| Brenda Enriquez               | Custard Insurance Adjusters          | El Paso        |
| Chase Kane                   | State Farm Insurance                 | Phoenix        |
| John Sebesta                 | Market Finders                       | Albuquerque    |
| Kecia Bradley                | General Insurance                    | Clovis         |
| Lucinda Sedillo              | Great West Life                      | Denver         |
| Carin Bennett                | Pat Campbell Insurance               | Las Cruces     |

We wish to thank all of the employers who hired interns this summer. Internships are an extremely important part of the educational experience. If you are interested in having an intern in your organization during Summer 2007, contact Al Berryman.

For Information on the NMSU Insurance and Financial Services Program contact:

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