Welcome to Business Management and this required management course in Human Behavior in Organizations. The following syllabus has been designed to acquaint you with the requirements of this course as well as touch on some University and departmental policies. This is an “upper” level class, and our class experience together will be both high tech and high touch. I will expect you to have a certain amount of literacy and to be able to use many and various university resources, including WebCT, the syllabus and required texts. If you know you need help or discover you need assistance in any of these areas please see me sooner rather than later. Ask questions, identify resources, and use them!

**Course Objectives:**
- To begin to understand ‘Organizational Behavior’ and research that represents this vital area of Business Management
- Survey various definitions, terms, topics and cultures of Organizations
- Understand how diversity and issues of “difference” impact all areas of organizational behavior.
- Present ideas appropriately and effectively using different media. You will be working with visual, written and oral (English), as well as computer-mediated communication.
- Establish the importance and RELEVANCE of organizational behavior in your own life.
- Learn to work in Groups/Teams and to further the collective experience of the classroom

**Instructor:**
Martina H. Myers, BBA, MPA, ABD  
College Assistant Professor  
mhmyers@nmsu.edu  
Tel./text 575 993-4549

**Office (301G Guthrie - classroom side of complex) Hours:**
- Mon 10:30-12:00 am / 1:00-1:30 pm
- Weds 2:30 – 3:30 pm
- Email, text or call with questions or to make an appointment outside of these office hours.

CHECK WebCT – Salsa.nmsu.edu for the most Recent Updates / Corrections!
Textbook:
Check pricing bookstore Used / Online
* * * Understanding Organizational Behavior, 2nd Ed., Debra Nelson and James Campbell Quick, South-Western: 2005. ISBN: 978-0-324-42302-0 * * *
Required – I don’t care if you own it – I do care that you READ it.


Assignments / Exams / Grading:
Requirement – get/use/have a NetID. All electronic communication from me will be through your NMSU email/NetID.

Quizzes / Exams, Individual Quizzes (Best 4 of 5 scores, 1 missed/dropped) → 300 points
Group Quizzes (Best 4 of 5 scores, 1 may be missed/dropped) → 300 points
No make-ups except as described below

WebCT – Introduction (required) / homepage (optional) – on line, 25 points
WebCT – Syllabus Quiz – on line, 25 points
WebCT – 3 online Discussion Assignments – 150 points

PROFESSIONALISM & Group Work: Attendance / Participation / Homework / Groupwork = 300 points
(Office Visit – optional, but it is a good idea to check and assure you and me of your understanding of points on attendance/professionalism)

Team Project: 6W’s, Oral & Written Reports, Peer Evals – 200 points

TOTAL = 1300 points

Late assignments will always have points deducted and there will be a final cut-off date after which I will NOT accept an assignment. This information is available on WebCT -- So become familiar with it early. You can ask me or your classmates questions about the system and submitting material.

Class Attendance and Participation - Active Questioning, Expounding, Sharing Examples, Participating online, will all be used to help determine grade. (< 90% attendance, I will deduct 10% of your grade). 3 Unexcused Absences are considered excessive.

Use WebCT. If a student does not have a Net ID, one can be obtained by visiting the account creation page. Use and participation in online learning will be used to determine grade.
Grading:

<table>
<thead>
<tr>
<th>Percentage Range</th>
<th>Grade</th>
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<tbody>
<tr>
<td>100-98 %</td>
<td>A+</td>
</tr>
<tr>
<td>97-93 %</td>
<td>A</td>
</tr>
<tr>
<td>92-90 %</td>
<td>A-</td>
</tr>
<tr>
<td>89-86 %</td>
<td>B+</td>
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<tr>
<td>85-83 %</td>
<td>B</td>
</tr>
<tr>
<td>82-80 %</td>
<td>B-</td>
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<tr>
<td>79-76 %</td>
<td>C+</td>
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<tr>
<td>75-73 %</td>
<td>C</td>
</tr>
<tr>
<td>72-70 %</td>
<td>C-</td>
</tr>
<tr>
<td>69-66 %</td>
<td>D+</td>
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<tr>
<td>65-61 %</td>
<td>D</td>
</tr>
<tr>
<td>61-55 %</td>
<td>D-</td>
</tr>
</tbody>
</table>

55 ↓ F

.5 – I will round up

 Grades cannot be assigned because a student needs/wants a particular grade. If you desire the A, you will need to fulfill the conditions needed to earn an A.

Class policies:

- KEEP COPIES OF ALL YOUR PAPERS WHICH YOU HAND IN. This is YOUR job!
- CHECK your posted grades for quizzes etc.—any questions regarding grades should be submitted within 2 weeks of the grade being posted, IN WRITING.
- In-class activities are important; if you miss many classes, expect to get a lower grade.
- See Attendance Policy for missed quizzes/classes—you MUST make up work to get credit for it!

QUizzes: There will be 5 multiple-choice/true-false quizzes, each taken individually as well as taken as a team points, for a total of 600 points toward your grade. (See Team Grades for more details, below.) Cheating on an exam will not only result in an F for the exam, but an F for the entire course regardless of other work completed. If you cannot be present on the day of an exam, you must make prior arrangements (before the class date of the test) to take a make-up exam during finals week. Anyone who does not show up for an exam and who did not contact me prior to the exam WILL NOT be permitted to make up the exam, UNLESS it is an “excused” absence (see below). All makeup exams will be given during finals week.

Team Grades: Immediately after the individual quiz, teams will take the quiz as a team. Both scores count equally. Each quiz is worth 75 points, with one score (your lowest quiz score) dropped. Thus 4 of 5 quizzes at 75 points per quiz = 300 points for individual quizzes, and another 300 points for the team quizzes. HOWEVER, you may be DROPPED from your team for lack of professionalism (see below), in which case your individual grades would count for both individual and team quiz grades.

Your attendance is important at every class, as a participant, observer and co-creator of the learning experience and academic organization/community. As a courtesy, and in your own best interests, I would appreciate knowing at least one hour in advance that you will not be attending class. **This is especially true if you are giving a presentation or otherwise have a central role in class on any given day.** It is your responsibility to check with a classmate or to go online to WebCT to see what you missed and if there are any new assignments or changes in the schedule.

Showing up is no more “optional” than it is at work or in your family. This is NOT a distance education course. You have to figure out how to organize your life so that you are present for it to happen. A large part of this class is based on interaction, the practical aspects of organizational behavior. We need “You” to help make that happen. I will take attendance at the beginning in order to learn names, but after that you, as a
class, you will be responsible for your attendance record. Anything less than 90% attendance will prompt a 10% grade drop.

**Professionalism:** Professionalism will be determined by classroom and team behavior. Professionalism will include such variables as attendance, participation, teamwork, attitude, etc. Attendance is required and will be taken at every class meeting (more than 3 absences will be considered excessive). You are expected to participate in classroom discussion and group work activities. Excessive ABSENCES (more than 3 un-excused) or TARDINESS, SLEEPING, READING newspapers, failing to participate, WHISPERING in class, and doing ASSIGNMENTS FOR OTHER CLASSES, are just some examples of behaviors that would cause you to lose ALL your professionalism points for that class, or, in the case of excessive absences, for the entire term. Cheating or plagiarism will result in loss of all professionalism points and failure of the course. See Absences Policy below for details regarding absences.

- **Authorized and Excused Absences:**
  - **EXCUSED ABSENCE:** For documented severe illness or death in the immediate family.
  - **Authorized absence:** It is university policy that “Students making satisfactory progress in their classes will be excused from classes when they are representing New Mexico State University on a university sponsored event (e.g., ASNMSU President represents NMSU at legislative session, student-athletes competing in NMSU scheduled athletic events or education field trips and conferences). Authorized absences do not relieve the student of class responsibilities. Prior written notice of the authorized absence will be provided to the instructor by the sponsoring department.” Absences will require make-up work in lieu of attendance.
  - **Religious reasons:** It is the student’s responsibility to review the class schedule attached to this syllabus, and to inform the instructor in writing within the first 2 weeks of the student’s entering the class, if the student has a religious reason for requesting to be excused from class. As with all excused absences, the student will be required to make up the work missed, usually by writing a 2-3 page paper as make-up work.

- **Tardiness:** Professionalism points may be deducted for students who arrive late or leave early. Prior notification may mitigate such penalties.

**Incompletes ("I" grades):** Given for passable work that could not be completed due to circumstances beyond the student's control (e.g., severe illness, death in the immediate family). These circumstances must have developed after the last day to withdraw from the course. Requests for "I" grades should be made to the instructor, but must be approved by the Management Department Head.

**Withdrawals:** It is the responsibility of the student to know important dates such as University drop dates; last day to withdraw with a W is Monday March 9. Moreover, it is the responsibility of the student to officially withdraw from any class that he or she intends to drop.

**Cheating:** Cheating will not be tolerated. Punishment for those caught cheating will be an "F" in the course. The person will also be subject to further sanctions as indicated in the student code of conduct.

**Plagiarism:** This is academic misconduct, and can result in a grade of F for both the assignment and the entire course. It is the student’s responsibility to consult the NMSU web site describing what constitutes plagiarism.

Plagiarism web site: [http://lib.nmsu.edu/plagiarism/](http://lib.nmsu.edu/plagiarism/)
Suspicion of Academic Misconduct: Any suspicion of academic misconduct WILL BE PROSECUTED. Any evidence of misconduct (wandering eyes during an exam, written work unlike the bulk of the student’s written work, etc.) may result in the student being required to repeat the work under suspicion, at the discretion of the instructor.

STUDENTS WITH DISABILITIES:
Disabilities/Employee Relations: Call the Director of Institutional Equity at 505.646.3635 with any questions you may have about NMSU’s Non-Discrimination Policy & complaints of discrimination, including sexual harassment. Call the Coordinator of Services for Students with Disabilities at 505.646.6840 regarding student issues related to the Americans with Disabilities Act (ADA) and/or Section 504 of the Rehabilitation Act of 1973. All medical information will be treated confidentially.

Resources:
Classmates / Instructor / Speaker(s) / Management Department / Campus Library (get to know it) / WebCT / Internet

<table>
<thead>
<tr>
<th>Student Responsibilities</th>
<th>Faculty Responsibilities</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Within a few days of the start of the semester, register with SSD &amp; obtain forms.</td>
<td>1. Within five 5 working days after student gives you the forms, sign them, retain a copy, &amp; return originals to the student.</td>
</tr>
<tr>
<td>2. Within the first 2 weeks of beginning of classes (or within 1 week of the date services are to commence), deliver the completed forms to the instructor(s).</td>
<td>2. Contact SSD immediately if there are any questions or disputes regarding accommodation(s), disruptive behavior, etc.</td>
</tr>
<tr>
<td>3. Within 5 days of giving the forms to faculty &amp; at least 1 week before any scheduled exam, retrieve the signed forms from faculty &amp; return them to SSD.</td>
<td>3. Refer the student to SSD for any additional accommodations.</td>
</tr>
<tr>
<td>4. Contact the SSD Office if services/accommodations requested are not being provided, not meeting your needs, or additional accommodations are needed.</td>
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Resources:

<table>
<thead>
<tr>
<th>Web address</th>
<th>Good For</th>
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<tbody>
<tr>
<td><a href="http://www.nmsu.edu">http://www.nmsu.edu</a></td>
<td>Syllabus and all Coursework kept on line</td>
</tr>
<tr>
<td><a href="http://www.stylewizard.com/apa/apawiz.html">http://www.stylewizard.com/apa/apawiz.html</a></td>
<td>Helps you create common types of APA citations</td>
</tr>
<tr>
<td><a href="http://www.apa.org/journals/faq.html">http://www.apa.org/journals/faq.html</a></td>
<td>Has frequently asked questions and helps you formulate a reference list</td>
</tr>
<tr>
<td><a href="http://www.nmsu.edu">http://www.nmsu.edu</a></td>
<td>Learn how to use the University Site for looking up questions on University policy, finding other resources, AND DOING RESEARCH</td>
</tr>
<tr>
<td>General Library Main Page</td>
<td></td>
</tr>
<tr>
<td>Communication Resources</td>
<td>Instructor’s own website with useful information and some computer tips.</td>
</tr>
<tr>
<td>Student Handbook and Policy</td>
<td></td>
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<tr>
<td>Your own website resource / portal</td>
<td></td>
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</tbody>
</table>
Course Outline/Schedule (subject to change / TBD):

Week 1: Competence in Organizations – Critical thinking OR Suspending Judgment
Wed – Jan 14 Lecture / Syllabus / Attendance
Fri – Jan 16, Getting to Know Yous

Week 2: Organizational Behavior – Opportunities & Challenges
READ: Chapt 1 & 2
Mon – Jan 19 NO CLASS – MLK
Wed – Jan 21 Lecture
Fri – Jan 23 in class WebCT intro
DUE: Weds 21 Jan midnight on line Syllabus Quiz
Fri 23 Jan midnight on line Introductions / home pages

Week 3: Personality Perception & Attribution
READ: Chapt 3
Mon – Jan 26 Lecture / Myers-Briggs
Wed – Jan 28 M-B & Teams
QUIZ #1: Individual / Team Fri – Jan 30 on Chapt 1 – 3

Week 4: Teams – Teams & Service Projects
Mon – Feb 2, Lecture / Discussion Service Projects
Wed – Feb 4, Team from Hell Exercise
Fri – Feb 6, Team Work, Choose Service Projects

Week 5: Individual & Group Ethics
READ: Chapt 4
Mon – Feb 9, Lecture / Discussion
Wed – Feb 11, Ethics Exercise
Fri – Feb 13, online Work
DUE: Sun – Feb 15 midnight 1st WebCT Exercise

Week 6: Individual & Group Ethics
READ: Chapt 5
Mon – Feb 16, Lecture / Discussion, Service Project update
Wed – Feb 18, Ethics Exercise
QUIZ #2: Individual / Team Fri – Feb 20 on Chapt 4-5

Week 7: Effective Communication
READ: Chapt 7
Mon – Feb 23, Lecture / Discussion
Wed – Feb 25, Communication Exercise (nvc)
Fri – Feb 27, Group online Work
DUE: Sun – Mar 1 midnight 2nd WebCT Exercise
Week 8: Teams  
**READ: Chapt 8**  
Mon – Mar 2, Lecture / Discussion  
Weds – Mar 4, Team Exercises  
**QUIZ #3: Individual / Team**  Fri – Mar 6 on Chapt 7-8  

Week 9: Service Project Completion  
Mon – Mar 9, Service Projects DUE (Last Day to Drop - W) (5 teams)  
Weds – Mar 11, Service Projects Present (5 Teams)  
Fri – Mar 13, Service Project Presentations Contd. (3 teams)  
**DUE: ALL Team Service Projects Monday March 9 at 9:30 am**  

Week 10: Decision-Making  
**READ: Chapt 9**  
Mon – Mar 16, Lecture / Discussion  
Weds – Mar 18, Communication Exercise  
Fri – Mar 20, Group online Work  

Week 11: SPRING BREAK  
No Class – Mar 23 - 27  

Week 12: Power and Politics  
**READ: Chapt 10**  
Mon – Mar 30, Lecture / Discussion  
Weds – Apr 1, Political Exercise  
**QUIZ #4: Individual / Team**  Fri – Apr 3 on Chapt 9-10  

Week 13: Leaders / Followers & Collaborators  
**READ: Chapt 11**  
Mon – Apr 6, Lecture / Discussion  
Weds – Apr 8, Exercise  
Fri – Apr 10, Film  

Week 14: Negotiating Conflict  
**READ: Chapt 12**  
Mon – Apr 13, Lecture / Discussion  
Weds – Apr 15, Exercise  
**QUIZ #5: Individual / Team**  Fri – Apr 15 on Chapt 11-12  

Week 15: Organizational Culture  
**READ: Chapt 15**  
Mon – Apr 20, Lecture / Discussion  
Weds – Apr 22, Exercise  
Fri – Apr 24, on line webinar
Week 16: Adjournment & Managing Change
   READ: Chapt 16
   Mon – Apr 27, Lecture / Film
   Weds – Apr 29, Exercise
   Fri – 1 May Celebrating Success
   DUE: Fri – 1 May final online WebCT

Exam Week – Make-up Quizzes and Final Exam
   Final Exam (optional) on Chapt 15 & 16
Survey – you may also use this as a basis for your introduction in class or online:
This is completely voluntary, you may answer as much or as little as you like. The results for
the class, as a whole will be compiled, but I will not release individual information.

1. Name (optional):

2. Demographics – anything you want to share and find appropriate: (Age / race/ethnicity /
Gender / Sexual Orientation / Relationship Status = family / Where are you from ?)

3. Year and/or Status at NMSU (Frosh, Soph, Junior, Senior, other)

4. Number of credits you are taking:

5. School or Dept. of Major/Minor:

6. Other Business or related classes you have taken or are taking:

7. Current work or internship:

8. Number of hours you work at paid / unpaid positions:

9. Other organizations / teams / groups you consider yourself to be a member of:

10. Expected Grade in this class:

Any other information, you think I should know (use back of page, if necessary):